

# OESP News



Oil & Energy Service Professionals

February 2019 Issue

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Now accepting ads for the May 2019 issue of the OESP News. Ads must be in by April 1.

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@Oesp1

## A Note of Thanks to OHC and the Garden State Chapter of OESP



In early November, just as the temperatures were about to drop, our dream came true. Volunteers from the Garden State Chapter of OESP came to our house on a Sunday and installed a brand new boiler, hot water tank and thermostat. Our struggle for hot water and heat was over. We had forgotten what it was like to turn on the shower and be able to jump right in, wash dishes without having to wait for warm water or take a warm bath to ease my achy pregnant body. Because of these generous and gracious gentlemen we had no more fumes, no more trips down to the basement to restart the boiler, no more coming home from work to an ice cold house and no more emergency calls to our service company when we couldn't get it restarted. Our heating issues were finally solved!

We are so grateful that we have been given this gift by your incredible program, Oil Heat Cares. We are so very thankful for Paul, Ed, Tom, Joe, Dick, Ken, Jim, and Artie who gave up their Sunday back in November to ensure that our baby would be welcomed into a warm, safe home. Our hearts have been so full because of the generosity of these men and your organization.

On December 31st, 2018 in the early afternoon we welcomed Dakota Marie Boothby, at a healthy 7lbs 2oz. We brought her home on January 2nd to our warm, cozy, safe, fume-free house. As first-time parents, the peace of mind that you have given us is immeasurable, one less thing to stress about as our family grows.

Thank you truly,  
**Hilary Boothby**

P.S. – As firm believers in “paying it forward,” my husband Adam and I hope to one day give back to the Oil Heat Cares program.

Back in August I wrote to Oil Heat Cares with hopes of receiving help with our boiler that we so desperately needed. At the time, I was 5 months pregnant with our first baby and our boiler was randomly shutting off leaving us with no hot water in the house. When we restarted it, it would emit fumes and was clearly a major safety and fire hazard.

My husband and I both work six days a week, he's a laborer and I'm a florist. A new boiler wasn't financially within our reach and to say we were stressed about the cold weather arriving in a few short months was an understatement.

## A Previous Oil Heat Cares Recipient Gives Back

Last month, we received a generous donation to Oil Heat Cares from **John Yurchak** of Alexandria, VA. When we called him to thank him for his generosity, he revealed his story.

John grew up on a farm in Muncy, PA, and his family was the recipient of a furnace from Oil Heat Cares. His father had a small business and his mother was a writer. They ran the business out of the farm and leased out other parts to local businesses.

When the farm was sold in 2012, the furnace was passed on to someone else who could use it.

John decided to give back, generously, to Oil Heat Cares, in memory of his parents, **Nicholas** and **Katherine Yurchak**. We thank John for his generosity, knowing that another deserving family will be warm this winter thanks to him.

*Beckett*

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# 2019 DAVE NELSEN SCHOLARSHIP GOLF TOURNAMENT

**Deer Valley Golf Club**  
100 Stoudt Road, Hummelstown, PA

Golfers: \$175 ea.  
Foursomes: \$700

Register at: [easternenergyexpo.com](http://easternenergyexpo.com)

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For more information contact **Lisa Strug** at (888) 552-0900 or [lstrug@thinkoesp.org](mailto:lstrug@thinkoesp.org)  
All proceeds to benefit the Dave Nelsen Scholarship Fund

Invite your friends, neighbors and coworkers to support your efforts, all for a good cause!

**CARE TO RIDE 2019**

**MONDAY, MAY 20**  
**HERSHEY LODGE, HERSHEY, PA**  
Motorcycle • Bicycle • Run • Walk

all proceeds benefiting **OIL HEAT CARES**  
a 501(c)(3) organization

For more information on Oil Heat Cares or to start an online fundraising campaign, please visit [www.oilheatcares.com](http://www.oilheatcares.com)

## Corporate Members

### OESP thanks our Corporate Members for their support.

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May 19–22, 2019 • Hershey Lodge, Hershey, PA

# Message from the President

By Ralph Adams

It has certainly been a busy season! OESP service managers and technicians have been happily doing what they do best: serving the customer at a level not easily paralleled in the industry.

Things will soon heat up nicely. The fourth-annual Eastern Energy Expo is right around the corner – taking place in Hershey, PA, May 19-22, 2019.

The expo has truly become the premier event for the energy and comfort industry, and we are taking it to new heights this year with more participation and twists than ever before. Thank you to **George McQueeney, Jay Moser** and **Dave Bessette** for their ongoing efforts in planning this signature industry event.

We are proud to announce that we are developing a robust education program packed with courses provided by many of our sponsors and corporate partners. Busing will be provided from many of the local chapters to help members take advantage of this invaluable training. Once registration opens, don't delay in signing up. Thank you to Education chairs **Jason Mangos** and **Scott Vadino** and the entire committee for paving the way for this important experience.

Oil Heat Cares has done some fantastic work this season, providing heat to needy families in the various regions served by OESP. I would like to once again thank **Dave Bessette** and his dedicated committee for reviewing the applications and

approving such great work throughout the year. You'll see in this issue of the OESP News about how one recipient family decided to give back.

This year's Care to Ride will take place on Monday, May 20 in Hershey. I know that the teams are already gearing up for an exciting competition to see who will be the highest fundraisers. There are motorcycle, bicycle and walk/run teams. No matter what you prefer, we hope you will join us!

I invite you to take note of the advertisers that you see in this newsletter. I would like to thank OESP's 2019 Corporate Partners: **Beckett, Carlin/Hydrolevel, Sid Harvey, Suntech Industries, Taco** and **Wohler**. We appreciate such tremendous support and dedication to OESP and look forward to continued collaboration. (It is not too late for others to join this list, as well.)

OESP enjoys the greatest access ever to the influential leaders in the Oil & Energy industry. Our continual work with NORA, AEC and other major organizations keeps us in the spotlight as we all seek to do the best job possible, each and every day.

I look forward to speaking with you during the year about ways in which we can work even harder to advance the goals of our industry. And, of course, I can't wait to see everyone in Hershey.

Thank you for all you do for OESP. Stay warm out there.



# 2019 SCHOLARSHIPS

OESP's **Dave Nelsen Scholarship Program** was established in 1999 to provide scholarships to students interested in pursuing their careers in the energy service industry.

Since 1999, more than \$250,000 in awards have been presented. Each year we receive hundreds of applications that are reviewed by our dedicated scholarship committee.

Applicants, please visit [thinkoesp.org/index.php/scholarships](http://thinkoesp.org/index.php/scholarships) for eligibility requirements and to download an application. The deadline to apply for a scholarship is **Thursday, March 14, 2019**.



**QUESTIONS?** Contact us today at **888-552-0900** or [Istrug@thinkoesp.org](mailto:Istrug@thinkoesp.org).

**Corporate sponsors:** With your help, we can continue this worthwhile program. OESP awards \$5,000 per qualifying student per year. The Association contributes \$2,500 and we are seeking sponsors to match that award. As a scholarship sponsor you will receive:

- Your logo on the scholarship page for the year
- Your logo in our e-blast solicitation of applicants
- Your logo in our monthly e-blasts and newsletter whenever the scholarship program is mentioned
- Your name in press releases of scholarships following the conference
- Featured article of scholarship sponsors in the printed conference issue of the OESP News
- Recognition & signage at the OESP awards dinner on May 21 in Hershey

Thank you to our  
Early Sponsors!

**Beckett**



**ECR**

Applications are also being accepted for the  
**4<sup>th</sup> Annual**  
**Dan Holohan Grant**

This award is for instructors at either HVAC colleges or technical high schools who want to continue their education or purchase needed tools or books for the classroom.

The deadline to apply is  
**Thursday, March 14, 2019.**



# Are You Ready for the Fourth Annual Eastern Energy Expo?

Mark your calendars for May 19-22, 2019 for our industry's grandest event of the year.

The Eastern Energy Expo, taking place at Hershey Lodge and Convention Center in Hershey, PA, is jointly hosted by the Atlantic Region Energy Expo (AREE), the Oil & Energy Service Professionals (OESP) and the Pennsylvania Petroleum Association (PPA).

If you have been a part of an AREE, OESP, or PPA trade show in the past or have been to the EEE, you know this is a must-attend event.

The combined trade show means a larger pool of vendors, poised to make the most profound impact on your business. Members of your organization can focus on the products, seminars and educational opportunities that best match their role.

Sponsors and Exhibitors: Booths are going fast! The trade show floor is already nearly 70 percent sold, so don't delay in reserving your booth. You will be reaching more than 4,000 oil and energy professionals located throughout the heavily populated Northeast.

Already signed up as an exhibitor? Then consider adding a sponsorship as part of your smart marketing strategy. The mission of OESP – Education - remains a priority. For three days, we'll offer a wide array of technical and management workshops and classes you won't want to miss.

It all starts on Monday with both the annual OESP Golf Outing

benefiting the **Dave Nelsen Scholarship** and the **Oil Heat Cares Care to Ride**. Join us for these exciting and worthwhile events, and don't forget to join us on Monday night for the OESP reception, happening concurrently once again with the EEE Hospitality night. We have some surprises for you, so don't miss this event!

Training courses will also be presented from 10 a.m. – 4 p.m. on Monday.

OESP's technical sessions will continue on Tuesday morning, May 21, followed by the open trade show floor from noon – 6 p.m. Busing will be provided from some chapters – please inquire with your chapter president if you are interested.

Don't forget that OESP members will receive a member discount when registering for these classes.

On Tuesday night, please join us at the annual awards banquet, where we will announce the prestigious industry award winners along with acknowledgement of our Dave Nelsen Scholarship and Dan Holohan Grant winners. Registration will be opening soon for this memorable evening!

Technical sessions finish on Wednesday morning, with the trade show following from 10 a.m. – 2 p.m.

Hotel rooms have been blocked at the Hershey Lodge for \$179/night or the Hotel Hershey at \$199/night. You may call 855-729-3108. Online booking information is available on the Eastern Energy Expo website at [www.easternenergyexpo.com](http://www.easternenergyexpo.com).

## Thank you to these terrific OESP Sponsors who have already committed their generous support:

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# OESP is calling for awards submissions!

## Hugh McKee Award

- Has been in the industry a minimum of **ten years**
- Has been a member in the **National Association of Oil and Energy Service Professionals** for a minimum of **five years**
- Is a member in good standing of the **National Association of Oil and Energy Service Professionals**
- Has made an outstanding contribution to the Oil and Energy Industry
- Has had understanding and cooperation with his/her fellow members
- Has unselfishly aided the industry in education and related activities



## Service Manager Award

- Is a member in good standing of the **National Association of Oil and Energy Service Professionals**
- Has made a major contribution in the field of education
- Has been a Service Manager or Supervisor for a minimum of **five years**

## Lou Ehrich Award

- Is a member in good standing of the **National Association of Oil and Energy Service Professionals**
- Has aided in the field of education, but not product oriented
- Has made a major contribution in the field of education

## Instructor of the Year Award

- Actively teaches at a vocational or trade school
- Has demonstrated his/her commitment to teaching oil heating
- Continually goes the extra mile for his/her students
- Has an understanding of what is required by our industry and does his/her best to teach these skills



Visit [thinkoesp.org/index.php/about-us/industry-awards](http://thinkoesp.org/index.php/about-us/industry-awards) for eligibility requirements and submission instructions. The deadline to nominate for consideration is **Monday, April 1, 2019**.



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# OESP

Oil & Energy Service Professionals

## SPRING BOD MEETING

Join us for an exciting weekend of great food, shopping and planning for another exciting year at OESP.

March 22-24, 2019



with an optional Saturday outing to **Thunder Mountain**

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## Fairfield County

Last month, 30 members of the Fairfield Chapter gathered at Roberto's in Monroe for an exciting meeting featuring two informative guest speakers. **Bill Clark**, HVAC director at Abbott Tech HS in Danbury, CT, spoke to the group about the CT State VOTECH system and apprenticeships. **Rick Glownia**, Field Controls Representative for JAD Associates, spoke about fresh air, makeup air, and combustion air.

Please join the Chapter on Tuesday, February 5 for its next meeting. The event will begin at 6 p.m. at Roberto's in Monroe. Check the OESP calendar for details.

For more information on the Fairfield County Chapter, please visit [fairfield-county.thinkoesp.org](http://fairfield-county.thinkoesp.org).

## Lehigh Valley

The Lehigh Valley Chapter welcomed 20 members and guests – including nine techs from Harned Durham Energy – to its January Meeting at the Copperhead Grille in Bethlehem, PA. **Jay McCay**, National Sales Manager for Energy Kinetics, spoke about several new 91 percent AFUE Boilers available in Oil, Nat Gas, and LPG fuels. Jay also discussed energy efficient indirect water heaters that complement the heating systems. Jay answered great questions concerning field setup and operations of the Energy Kinetics products.

The February meeting will take place on Wednesday, February 6 at Copperhead Grille in Bethlehem, PA at 6:30 p.m. Please check the OESP website for further details.

For more information on the Lehigh Valley Chapter, please visit [lehigh-valley.thinkoesp.org](http://lehigh-valley.thinkoesp.org).



Pictured left to right: **Curt Martin**, R.W. Beckett; **Jason Mangos**, NTI; **Brian Kiernan**, Energy Kinetics; **Rich Baran**, Petro Choice; **Jay McCay**, Energy Kinetics (presenter)



Assorted technicians from **Harned Durham Energy**



Pictured left to right: **Larry Shoemaker**, Larry Deluxe Plumbing; **Artie O'Sullivan**, independent rep.; **Roy Walters**, Roy's Heating & AC; **Michael Boyle**, Boyle Heating

## Rhode Island

Twenty members of the Rhode Island Chapter were pleased to welcome **Carl Goantonip** of Walter Morris Co. to the January meeting. The Chapter enjoyed Carl's discussion of the RDT wireless leak detection system.

The Chapter's next meeting will be on Tuesday, February 5 at 6:30 p.m. at Chelo's Restaurant in East Providence. Please check the OESP website for further details.

For more information on the Rhode Island Chapter, please visit [rhode-island.thinkoesp.org](http://rhode-island.thinkoesp.org).





**Thank you** to our dedicated photographers around OESP for sending in these fantastic chapter updates!

## Mid-Atlantic Meeting

At the Mid-Atlantic Chapter's January meeting, **Brian Kiernan** of Energy Kinetics spoke to a group of 18 attendees on Energy Kinetics's new 91 percent AFUE Boilers available in Oil, Nat Gas, and LPG fuels. In addition, Brian spoke about energy efficient indirect water heaters that complement the heating systems.

The February meeting will be held on Tuesday, February 12 at Bellissimo's at 6 p.m. Please check the OESP website for more information.

For more information on the Mid-Atlantic Chapter, please visit [masma.org](http://masma.org).



## Westchester Chapter

Last month, the Westchester Chapter hosted **John Alexander** of Advanced Hydronics for an informative presentation on Rinnai tankless water heaters and heat generating units. John covered his company's new wall furnaces (demonstrated during the meeting to keep everyone nice and warm), water heaters and both residential and commercial units.

Also, at the meeting, the "Tech Talk" series continued with a discussion led by **Angel Gonzalez** on primary controls. With experts in attendance from Carlin (**Angel Gonzalez**), R.W. Beckett (**Charlie Masone**) and Honeywell (**Frank Brecher**), it developed into an excellent discussion with an open exchange of ideas and an impressive display of the knowledge our membership offers the technicians.

They discussed how these primary controls all offer "self-diagnostic" features that allow technicians to quickly solve problems. They also all offer screens and/or WiFi capability and are interchangeable in emergency situations for ease of truck stock. It was an excellent meeting and educational for all attendees.

The next Chapter meeting will take place on Thursday, February 7 at the Casa Rina Restaurant in Thornwood at 6:30 p.m. Please check the OESP website for further details.

For more information about the Westchester Chapter, please visit [heatcoolpros.org](http://heatcoolpros.org).



*A great turnout in Westchester!*



*John Alexander, Advanced Hydronics*

**It's easy to have your chapter featured!** Just take some photos and send us information about your meeting. Email the pictures and details to the OESP office at [lstrug@thinkoesp.org](mailto:lstrug@thinkoesp.org).

## Garden State

The Garden State Chapter welcomed 23 members and guests, including five service technicians, to its January meeting. Attendees participated in a lively round table discussion on Primary controls. **Charlie Masone** (Beckett), **Bruce Graham** (Carlin) and **Tom Dwyer** (Honeywell) shared a wealth of knowledge of what is new with Beckett, Carlin & Honeywell.

The Chapter's next meeting will be a joint meeting with the South Jersey Chapter on Wednesday, March 20 at 6:30 pm at Libretti's in Orange. Check the OESP calendar for details.

For more information on the Garden State Chapter, please visit [gardenstate.thinkoesp.org](http://gardenstate.thinkoesp.org).



Steve Schwanger and Dave Raabe, ROI

## Southeast PA

In the fall, the Southeast PA Chapter hosted a very successful Tech Breakfast at the Lyndon Diner. Nine chapter members and technicians, two instructors and four students from TSCT enjoyed an informative presentation by **Dave Raabe** of ROI. Thank you to **Steve Schwanger** for planning and executing such a worthwhile event and to the Lyndon Diner and Schwanger Brothers for sponsoring the breakfast.



Mike Arnt, LCCTC (right) and Jared Keefer, Thaddeus Stevens College of Technology

Then, last month, **Mark Elmer** of APR gave a sales-oriented presentation on the applicability of Fujitsu's multi-zone HFI series heat pumps for whole-house heating. Seventeen members and guests joined him at the Conestoga Restaurant in Lancaster, PA.

Included in the group were four students and one instructor (**Matt Bixler**) from Thaddeus Stevens College of Technology. **Jeffrey Hirneisen**, a Plumbing-HVAC Instructor from Lebanon County CTC, also attended.

The SE PA OESP Chapter has been supporting three area technical schools with grants and donations of equipment from members, and we were thrilled to welcome them.

Please join the Chapter on Tuesday, February 26 for its next meeting at 6:30 p.m. at Conestoga Restaurant in Lancaster. Check the OESP calendar for details.

For more information on the Southeast PA chapter, please visit [southeastpa.thinkoesp.org](http://southeastpa.thinkoesp.org).



## South Jersey

At its January meeting, the South Jersey Chapter enjoyed an engaging presentation by **Anthony Reikow** of B.J. Terroni on how to keep your Hydronic systems efficient and decrease maintenance issues from the water side of the system. Anthony discussed what's happening and the effect it can have on the new ECM circulators and Condensing boilers.

The Chapter's February meeting will take place on February 26 at Carlucci's Waterfront Restaurant in Mt. Laurel, NJ at 6:30 p.m. Please check out the OESP website for further details.

For more information on the South Jersey Chapter, please visit [south-jersey.thinkoesp.org](http://south-jersey.thinkoesp.org).





## Message from the Executive Director

By Lisa Strug

I hope the winter season has been treating you well. Busy, as we all know, is good.

I invite you to take note of the Corporate Partners who have once again graciously agreed to support OESP as 2019 annual sponsors: **Taco, R.W. Beckett, Suntec Industries, Wohler, Sid Harvey and Carlin/Hydrolevel.** You will see their print ads in this issue and you'll see OESP happily promote them at every turn.

Be sure to thank them for their tremendous support. And if you want your company to join them as a Corporate Partner in 2019, or know someone who is interested in a superb marketing opportunity, please contact OESP headquarters for more information on special packages.

I would also like to take a moment to recognize the first few OESP sponsors of the Eastern Energy Expo, May 19-22. Thank you to: **Taco - Expo Sponsor/OESP Food Station Sponsor; R.W. Beckett - Diamond Sponsor; Weil-McLain - Technical Education Sponsor; F.W. Webb, Honeywell and Rinnai - Own the Classroom Sponsors; Carlin/Hydrolevel - OESP Reception Drink Sponsor; Velocity Crown Boiler - OESP Reception Game Sponsor; and AFS - OESP Banquet Dessert Sponsor.**

Sponsorships are still available and exhibit booths are booking up fast. The exhibit hall is more than 70 percent sold! This is shaping up to be an amazing conference - the most successful one yet.

I'd like to thank all those who have renewed their OESP membership dues either online or by check. Thank you for your diligence.

For those who have not had a chance to renew, you should be hearing from your chapter's membership chair shortly to renew your membership. If you have not received an invoice, it may be because we have incorrect contact information for you. When your membership chair contacts you, please provide updated information so that we can send your invoice promptly. If you have questions, please contact me at [lstrug@thinkoesp.org](mailto:lstrug@thinkoesp.org) or 888-552-0900.

OESP is also seeking support for the very important Dave Nelsen Scholarship fund. This scholarship fund has provided more than \$300,000 in financial aid to students pursuing careers in the oil and energy field. Thank you to **ECR International** and **R.W. Beckett** for being the first 2019 sponsors of this worthy cause.

Sponsorships are also available for the annual golf outing taking place at the EEE on Monday, May 20 at the Deer Valley Golf Course in Hummelstown, PA. Please check with your company to see if you can lend support to the future of the industry (and have a lot of fun in the process.)

Registration will be opening shortly for EEE attendees and we are pleased to offer discounts to OESP members who want to register for the technical education track. This is just another way that your OESP membership pays off. You can also book your hotel room now, so don't delay. Visit [www.easternenergyexpo.com](http://www.easternenergyexpo.com) for reservation details.

The Spring Care to Ride benefiting Oil Heat Cares will take place on Monday, May 20 at the Hershey Lodge in Hershey, PA. Application forms and online fundraising are both available on our website now.



Last, but certainly not least, OESP is now accepting applications for several very important awards. Details can be found on the OESP website:

- **The Dave Nelsen Scholarship:** This award is for students pursuing an education in the oil and energy industry. Please submit applications no later than March 14, 2019.
- **The Dan Holohan Grant:** This award is for instructors at either HVAC colleges or technical high schools who want to continue their education or purchase needed tools or books for the classroom. Please submit applications no later than March 14, 2019.
- **OESP Annual Industry Awards:** It is up to our membership when it comes to nominating people for these awards. Please submit your nomination no later than April 1, 2019.

Coming soon - be on the lookout for a new technician's scholarship program for continuing education. The program is in the works and should be ready in the coming months.

On behalf of **Jonathan Jaffe, Meredith Levy** and the rest of the OESP management team, it continues to be a pleasure to serve such a proactive organization focused on member service.

We look forward to continuing to find ways in which we can work together to help the Association thrive. Thank you for the opportunity to serve OESP. It is a pleasure.

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