

OESP News

Oil & Energy Service Professionals

April 2020

This Issue of the OESP News is sponsored by:



EEE Announces New Dates August 2-5, 2020



Based on guidance from the Centers for Disease Control and Prevention and the joint announcement by New Jersey **Governor Phil Murphy**, Connecticut **Governor Ned Lamont** and New York **Governor Andrew Cuomo**, Eastern Energy Expo will not be held May 17-20, 2020 at Mohegan Sun. This decision was unanimously supported by the sponsor partner associations of the show - OESP, PPA and AREE.

While we are disappointed to have to make this decision, it was clear it was the best decision to make. Eastern Energy Expo and Mohegan Sun and are pleased to announce that the new dates for the expo are Aug 2 – 5, 2020.

Eastern Energy Expo spokesman, **Eric DeGesero**, stated, "Over the coming weeks, show staff will be coordinating the details and logistics for the expo and will provide updates regarding how it will affect your participation as an exhibitor, sponsor, or attendee, i.e. hotel reservations, registration, or refunds. We want to assure our sponsors, exhibitors and attendees, that they will not bear the financial burden of this decision and we will protect their investment in our show."

We ask for your patience as we continue to diligently navigate these uncharted waters. Updates may not be available for two weeks as Mohegan Sun will be completely shut down during



that time. We will communicate details via our website, email and social media.

Thank you for your support and continued patience.



Join us in Uncasville, CT for the Fifth Annual Eastern Energy Expo August 2-5, 2020

Visit www.easternenergyexpo.com

Your logo could be here!

OESP has all new opportunities for your company to get in front of the best and brightest in the industry.

Email lstруг@thinkoesp.org for more information or call 888-552-0900.

Your registration for the EEE has been held in place. However, your hotel reservation was automatically canceled and you should receive a credit for any deposit you paid.

Book Your Hotel Room Now!

Membership Dues Renewal

Membership dues renewal is now overdue. Many of you have renewed and for that we thank you.

If you have not yet had a chance to renew, please do so today, either by mailing back your payment with a check or locating the electronic version in your email.

If you need a new copy of your invoice, please email us at lstруг@thinkoesp.org.

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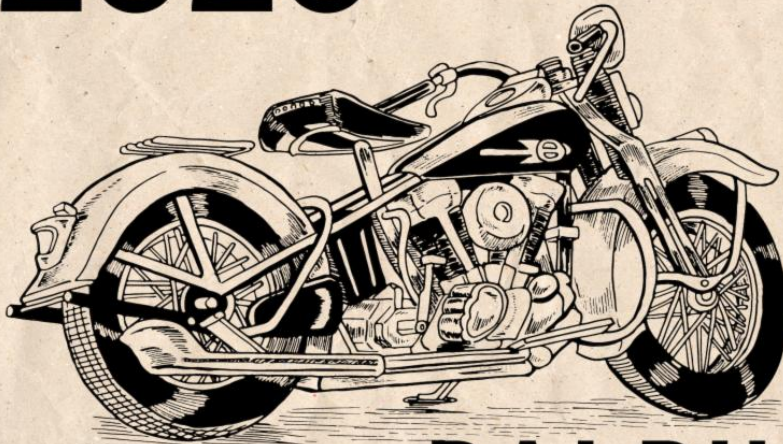

Awards Banquet Dessert Sponsor





CARE TO RIDE 2020

MOTORCYCLE • BICYCLE • RUN • WALK




RIDE FOR RALPH

Monday, August 3, 2020
Uncasville, CT

IN LOVING MEMORY
Ralph C. Adams III
1960 - 2020

For more information on Oil Heat Cares or
to start an online fundraising campaign,
please visit

 WWW.OILHEATCARES.COM

all proceeds benefiting
OIL HEAT CARES
a 501(c)(3) organization



Start Your "Ride for Ralph" fundraising campaign today.
Click [HERE](#) to get started.

**2020 OESP Industry
Award Submissions -
Deadline to Nominate
Extended to Thursday,
April 30**



- Lou Ehrich Award
- Ralph Adams Memorial Service Manager Award
- Hugh McKee Award
- Manufacturer of the Year Award
- Dan Holohan Instructor of the Year

Please click [HERE](#) for eligibility requirements and submission instructions. The deadline to nominate for consideration is

The OESP Spring BOD Meeting Held Virtually

After the March 27-29 Spring Board of Directors meeting at Mohegan Sun was canceled due to the coronavirus, we took things online!

We held a Zoom meeting on Saturday, March 28 with nearly 50 Board of Directors members in attendance.



Important information:

- Your Hotel room reservation was cancelled

Monday, April 30, 2020.

Please note that the description for the Dan Holohan Instructor of the Year Award has been updated to read: **Actively teaches at a Vocational or Trade School or conducts training for a manufacturer.** The award is no longer limited to a vocational or trade school instructor.

Questions? Contact us today at 888-552-0900 or lstug@thinkoesp.org.

by Mohegan Sun assuming you booked your room in our block. You will receive an email confirmation of your cancellation.

- The 2021 Spring BOD meeting for 2021 will take place at Mohegan Sun March 12-14, 2021 in order to fulfill our contract with the venue.
- The scheduled May BOD and general membership meeting that normally take place at the EEE will take place via Zoom meeting on Saturday, May 16 at 10:00 for the BOD and 11:00 for the General Membership. A Zoom link will be sent as it gets closer.

DAVE NELSEN SCHOLARSHIP GOLF TOURNAMENT



AUGUST 3, 2020

10:00^{AM} SHOTGUN START

Elmridge Golf Course

229 Elmridge Road, Pawcatuck, CT

Golfers: \$175 ea.

Foursomes: \$700

Register at:

 easternenergyexpo.com



SPONSORSHIP OPPORTUNITIES AVAILABLE

All sponsors recognized with site signage

**Box
Lunch
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\$1,000

**Beverage
Cart
Sponsor**
\$1,000

**Awards
Cocktail
Sponsor**
\$750

**Registration
Sponsor**
\$500

**Putting
Green
Sponsor**
\$500

**Tee
Box
Signs**
\$200/ea

*For more information contact Lisa Strug at (888) 552-0900 or lstrug@thinkoesp.org
All proceeds to benefit the Dave Nelsen Scholarship Fund*

Sponsors are needed.

Support our future.

**Contact us at 888-552-0900
or lstrug@thinkoesp.org to sponsor.**

Chapter News

Rhode Island Chapter



The Rhode Island Chapter welcomed **Ted Lowe** of NTI to its March meeting. The group enjoyed Ted's presentation on the TRX boiler line.

For more information on the Rhode Island Chapter, please visit rhode-island.thinkoesp.org.

Westchester Chapter



Last month the Westchester Chapter was fortunate to have **Joseph Vinci** of Viessmann Manufacturing Co. give an enlightening presentation on his product line. Joe discussed proper installation techniques and offered continuing education, job engineering and layout. His technical information was very well received, and our technicians appreciated his straightforward presentation.

Also, at the meeting, the popular "Tech Talk" series continued with the topic, "How to Make Money on Service Calls," led by **Angel Gonzalez** of Carlin/Hydrolevel. The emphasis was on avoiding losing money through poor communication with or by your service professionals and it developed into a lively conversation covering mistakes and how not to make them while doing service work.

For more information on the Westchester Chapter, please visit heatcoolpros.org.

Fairfield County Chapter Tech Training Night

Last Month, the Fairfield County Chapter held a fabulous Tech Night sponsored by Carlin/Hydrolevel in its C Cowles facility,

which includes the Carlin Burner and Hydrolevel assembly and testing lines.



87 members and guests including 20 students were broken into three groups for technical class on the new Carlin C.A.P. combustion air system and factory tours.



The entire group then gathered in the cafeteria where Carlin/Hydrolevel provided a wonderful buffet dinner. Thank you to Carlin/Hydrolevel for their generous hospitality and a great night! And thanks to RW Beckett, Torrco, Bell/Simons, F.W. Webb, The Portland Group, Carlin and JAD Associates who generously donated prizes for raffle.



For more information about the Fairfield County Chapter, please visit fairfield-county.thinkoesp.org.

Lehigh Valley Chapter

In March, the Lehigh Valley Chapter held a very well attended technical training at F.W. Webb in Allentown, PA. We would like to thank F.W. Webb for their hospitality and for providing food for the group.



Chris Clement of David Gooding Inc. spoke about the Roth Double Wall Oil and Liquid Fuels storage tank. Participants learned about indoor and outdoor applications, installation, and will receive a Roth Tank Installation Certification.

For more information on the Lehigh Valley Chapter, please visit <http://www.lehigh-valley.thinkoesp.org>.



Is your business *getting the message out?*

Take advantage of new opportunities to get more deeply involved with OESP. **New Corporate Packages include:**



- Advertisements in printed and mailed newsletters
- Your ad on our website
- Your logo in our email blasts
- Sponsor message in newsletter
- Media coverage of your sponsorship
- Recognition at the EEE Awards banquet
- And *much more!*

Please contact **Lisa Strug** in the association office to ensure that you are getting the best possible exposure for your company. Call us at **888-552-0900** or email at lstrug@thinkoesp.org.

Thank you Corporate Members

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email **Lisa Strug** at lstrug@thinkoesp.org.

Advanced Fuel Solutions
B.J. Terroni Co.
Bell & Gossett (A Xylem brand)
Bender
Bradford White Corp.
Carlin/Hydrolevel
CC Controlled Combustion Inc
Consumer Focus / ServicEdge
Digital Dispatcher, LLC
E Instruments by Sauermann
ECR International
EDOS, INC.
Emerson Swan

Message from the Executive Director

by [Lisa Strug](#)



Hello OESP! It's this time of year that I normally write to you with fond recollection of the Spring BOD meeting that just took place. And while we were not able to be physically together this year, I would like to commend you for coming together virtually as OESP held it's

first-ever online Board of Directors meeting last month.

It was in this meeting that we announced the slate of officers for the upcoming two-year term: President – **Scott Vadino**; Vice Presidents – **Angel Gonzalez, George Fantacone, Bob O'Brien and Dave Westerfield**; Treasurer – **Paul Cuprewich**; Secretary – **Steve Schwanger**; Past President – **Al Breda**.

We will vote them in at the virtual May BOD and General meeting on May 16.

Energy Kinetics
Field Controls Co.
Fluid Industrial Associates
Fuel Ox
F.W. Webb
General Filters
Grundfos
Laars Heating Systems
Mitsubishi Electric
NEFI
New Yorker Boiler
NTI - USA
PA Petroleum Assoc
PB Heat, LLC
Powderhorn Agency
QHT, Inc.
R.W. Beckett Corp.
Rathe Associates
Resideo
Riello Burners of NA
Rinnai
Roth, USA
ShIPLEY Energy
Sid Harvey
Slant/Fin
Spilltech
Suntec Industries
TACO, Inc.
Testo Inc.
The Granite Group
Thermo Pride
Torrington Supply
Toyotomi USA, Inc.
Universal Supply Group
Venco Sales
Weil-McLain
Wohler USA, Inc.
Wymbs, Inc.
Z-Flex US, Inc

OESP Needs You! [Email us to get involved.](#)

We encourage you to invite a friend or colleague to come to a meeting! Our goal is not only to increase our membership but to engage those members we have. We believe this goal is achievable; we just need your help to spread the word about the enormous value of membership.

If you're a member and it's been more than 6 months since you attended a chapter meeting, we invite you to attend your next one for FREE!

Just RSVP to the chapter so they know to count you in for dinner

As we all continue to mourn our friend and mentor, **Ralph Adams**, it gives me great pleasure to announce that the board voted to name an annual award to honor him. Moving forward, there will now be winners of the "Ralph Adams Memorial Service Manager of the Year Award." I know you all join me in the sadness of Ralph's passing and the solace that comes from honoring such a great man.

This year's Care to Ride, on Monday, August 3, will also honor Ralph – being called "Ride for Ralph." All donations to Oil Heat Cares through this year's Ride/Walk/Run/Bike will be in Ralph's honor, as he was always a top fundraiser. We thank you for your unwavering support of Oil Heat Cares. You can make donation or start a team [HERE](#).

The postponement of the Eastern Energy Expo is also top of mind; we now wait until August 2-5 to see each other again. Registration will reopen soon, continuing to feature discounts to OESP members who want to register for the technical education track. Once we confirm that our instructors are available in August, we will post the new education program. Good news: we have heard from many of them and they plan to attend!

We will also provide access to several free training classes that technicians are urged to attend.

Also taking place at the EEE is the Dave Nelsen Scholarship Golf Outing. The event will tee off on Monday, August 3 at the Elmridge Golf Course in Pawcatuk, CT as a fundraiser for the scholarship fund. Online registration will reopen shortly. We'd like to thank the companies that have already agreed to sponsor the outing: **FPPF, Torrco, Carlin/Hydrolevel, RW Beckett** and **EDOS/Velocity Crown Boiler**. Sponsorships are still needed so contact us today!

Join us at the OESP Awards banquet dinner to honor our industry award winners and scholarship recipients on Tuesday, August 4. Thank you to our generous scholarship sponsors this year: **RW Beckett, SCPEA, Carlin/Hydrolevel with the New Haven Chapter, the Mid-Atlantic Chapter** and the **NYC/Westchester Chapters**.

By now, you have seen plenty from our great and generous advertisers. **Taco, R.W. Beckett, Suntec Industries, Carlin/Hydrolevel, General Filters, Wohler, and Sid Harvey**. And I am proud to welcome **Roth** and **Weil-McLain** as new Corporate Partners for 2020. Their logos are displayed prominently at the top of this issue. Call us so your logo can be there too!

Our Oil Heat Cares program has been on the move in every region of OESP with installations being done consistently. Thank you to the team led by OHC Chair **Dave Bessette** for enabling well-deserving people to be warm and safe over the past winter. Thank you to the service companies who have generously donated their time. We are tremendously proud of Oil Heat

and have a great time ON US!

If you're a new member and have never been to a meeting, we invite you to attend your first meeting for FREE! Again, just RSVP to the chapter and enjoy! We feel very strongly that the chapters provide incredibly valuable meetings and we want you to experience that too!

The OESP membership committee is working hard under the strong leadership of **George Fantacone**. We invite you to join us in our efforts!

Contact the OESP management office at 888-552-0900 or email us at Istrug@thinkoesp.org and let us know that you're interested in helping out.

Cares.

On behalf of **Jonathan Jaffe, Meredith Levy** and the rest of the OESP management team, it continues to be a pleasure to serve such a proactive organization. We really, truly can't wait to see you.

OESP Local Chapters

Click [HERE](#) to find a local chapter near you.

Click [HERE](#) to view recent photos of chapter meetings on Facebook.

Follow us on:



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