



This Issue of the *OESP News* is sponsored by:

April 2019



**Registration is open for the
Fourth-Annual Eastern Energy Expo
Hershey Lodge and Convention Center, Hershey, PA
May 19-22, 2019**



Booths are going fast! The trade show floor is more than 80% sold so don't delay in reserving your booth. Click [HERE](#) for a full list of exhibitors and to book your space.

OESP Members - get ready for a packed schedule of education!
Click [HERE](#) For a full schedule of technical classes.

- Opening party on Monday night will be bigger and better than ever with a surprise or two up our sleeves!
- Celebrate our honorees at the annual awards banquet Tuesday night! Banquet tickets will be limited so book today!
- Technical Sessions will focus on NORA and NATE Credits and provide alternative learning options
- Complimentary Education sessions offered all day Tuesday and Wednesday for all attendees!
- Students will enjoy the Technical Career center on Tuesday from 10:30 a.m. - 12 p.m.



Registration is now open and there will be discounts for OESP members wishing to attend the technical track courses.



Click [HERE](#) for sponsorship opportunities.
Click [HERE](#) to reserve your booth.



Book your room [HERE](#).

Register for the conference, golf and purchase banquet tickets [HERE](#).

Thank you to OESP sponsors of the Eastern Energy Expo!



Your logo could be here!

OESP has excellent opportunities for your company to get in front of the best and brightest in the industry.

Email lstrug@thinkoesp.org for more information or call 888-552-0900.

OESP Board Holds Annual Spring Meeting



There was plenty of excitement about the upcoming Eastern Energy Expo, as nearly 50 members of the OESP Board of Directors met in Suffern, N.Y., March 22-24 for the annual spring BOD meeting.

"Things at the EEE are really shaping up," OESP National President **Ralph Adams** said. "The booths are nearly sold out and the hotel rooms in Hershey are nearing capacity, which is very exciting."



As always, there was plenty of camaraderie in the hospitality room. "It was great to see friends that haven't been together in six months, since the Fall Oilheat Retreat," Adams said. "It is always a good time when OESP comes together."



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COMFORT MADE IN ITALY

Care to Ride

MONDAY, MAY 20
HERSHEY LODGE, HERSHEY, PA
Motorcycle • Bicycle • Run • Walk

all proceeds benefiting
OIL HEAT CARES



There was also plenty of business to tend to, with reviews of all facets of the organization. Committee chairs gave optimistic reports about their areas and all agreed that things are looking great for OESP. "The Pine Tree chapter restarting is particularly exciting for us," membership chair **George Fantacone** said. "We are excited to help them get things going up in Maine."



Finance Chair **Charley Holmes** was pleased to report that OESP finished with a healthy profit for 2018, thanks in large to the Eastern Energy Expo which continues to be successful and profitable for all.

The education team, led by chairs **Jason Mangos** and **Scott Vadino**, met after lunch to review the outstanding lineup of EEE courses that we have scheduled for you. You definitely won't want to miss this!



There was also a group that went skeet shooting during the spring BOD weekend. At OESP HQ, we hear that everyone had a great time, despite some recovering from sore shoulders. Glad it was a fun afternoon.



Are you interested in a leadership position with



The 2019 Care to Ride will take place on Monday, May 20 at Hershey Lodge at the start of the 4th Annual Eastern Energy Expo. Anyone is welcome to participate.

There will be three groups: Motorcycles, bicycles and runners/walkers.

All funds will go directly to Oil Heat Cares, a 501(c)(3) foundation with the mission to find current and potential consumers who have come across unexpected circumstances and truly need help. OHC is dedicated to providing the warmth and security that everyone deserves. You can sponsor a participant, contribute to their success or, join us! Visit [Oil Heat Cares](#) for more information.

Online fundraising is available! Click [HERE](#) to register your team.

Dave Nelsen Scholarship Golf Tournament



OESP on a national level? If so, please talk with your chapter president. See you in Hershey!

Ralph Adams Appointed to Maryland State HVAC Board

Congratulations to **Ralph Adams** for being appointed to the Maryland State HVAC Board.



Pictured here are Ralph and his wife Denise.

Click [HERE](#) to read appointment letter from Maryland's State Governor, **Lawrence J. Hogan, Jr.**

Thank you to Dave Nelsen Scholarship Sponsors

Thank you to the following companies and groups who have generously supported the Dave Nelsen Scholarship Awards for 2019:



Westchester and NYC Chapters:



We are still seeking additional scholarship sponsors. Please contact us today!

Registration is open!
Click [HERE](#) to register.

Sponsors are needed! **Support our future!**

Thank you to the following companies who have already committed their support:

Golf Ball Sponsor:



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Putting Green Sponsor:



Tee Box Sponsors:
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Closest to Pin Sponsor:
Nelsen Family

Welcome New OESP Members!

OESP is pleased to welcome the following new members who joined over the winter. We look forward to seeing you at our future meetings!

David Deblois	QHT, Inc.
Mike DiBenedetto	Dominick Fuel Inc.
Randy Dominick	Dominick Fuel Inc.
Joseph Goldman	Petro Central
Alex Greene	QHT, Inc.
David Lenkowski	Dal Fuel Oil Company
William Schneider	Floral Park HVAC
Joseph Solari	Aim Tank Services

Show Your OESP Pride with a Quarter-Zip Tek Shirt!

OESP is pleased to announce that Quarter-Zip Tek shirts are now available to order.

The logo will be on the chest.



Shirts will be delivered to the OESP membership booth at the Eastern Energy Expo for pickup.

Wear your shirt at the EEE and show your OESP pride!

Sizes are available from Small - XXXL.

The cost is \$35/shirt when ordered in advance by Friday, April 26.

Limited quantities will be available at the EEE for \$40.

[Order Now](#)

OESP Executive Board

President

[Ralph Adams](#)

Immediate Past President

[Al Breda](#)

Vice President

[Scott Vadino](#)

OESP Pine Tree Chapter Restarting!



OESP is coming to Maine!

Great news - OESP is restarting its Pine Tree Chapter! This is a great opportunity

Vice President
[George Fantacone](#)

Vice President
[Angel Gonzalez](#)

Vice President
[Dave Westerfield](#)

Secretary
[Paul Cuprewich](#)

Treasurer
[Bob O'Brien](#)

Education Co-Chair
[Scott Vadino](#)

Education Co-Chair
[Jason Mangos](#)

Thank you Corporate Members

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email **Lisa Strug** at lstrug@thinkoesp.org.

Advanced Fuel Solutions	PB Heat, LLC
B.J. Terroni Co.	Powderhorn Agency
Bell & Gossett (A Xylem brand)	QHT, Inc.
Bender HVAC	R.W. Beckett Corp.
Bradford White Corp.	Rathe Associates
Carlin/Hydrolevel	Riello Burners of NA
CC Controlled Combustion Inc	Rinnai
Consumer Focus / ServEdge	Roth, USA
Digital Dispatcher, LLC	Shiple Energy
ECR International	Sid Harvey
EDOS, INC.	Slant/Fin
Emerson Swan	Spilltech
Energy Kinetics	Suntec Industries
Field Controls Co.	TACO, Inc.
Fluid Industrial Associates	Testo Inc.
Fuel Ox	Thermo Pride
F.W. Webb	Torrington Supply
General Filters	Toyotomi USA, Inc.
Grundfos	Universal Supply Group
Honeywell Inc.	Venco Sales
Laars Heating Systems	Weil-McLain
Mitsubishi Electric	Wohler USA, Inc.
New Yorker Boiler	Wymbs, Inc.
NTI - USA	Z-Flex US, Inc
PA Petroleum Assoc	

Great news! OESP is restarting its Fall Free Chapter. This is a great opportunity for every oil, propane and HVAC company to take advantage of OESP's continuing education and professional development opportunities. Please come and learn about OESP's mission and join us in relaunching this chapter in Maine!

April 11 • 6 - 8:30 pm • Jimmy the Greek's
(215 Saco Ave., Old Orchard Beach, ME 04064)
RSVP to **Jim Mack**: jim@estesoil.com • (207) 318-5103

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Chapter News

Fairfield County Chapter

Last month, 43 members and guests of the Fairfield County Chapter gathered at Roberto's in Monroe for an interesting presentation by **Jeff Richards** of Regal Beloit on troubleshooting ECM motors in the HVACR industry.



Please join the Chapter on April 2 for its next meeting beginning at 6:30 pm at Roberto's in Monroe. Please click [HERE](#) for details.

For more information on the Fairfield chapter, please visit: fairfield-county.thinkoesp.org

Rhode Island Chapter



At the Rhode Island Chapter's March meeting, 23 members gathered to hear from **David Engley** and **John Stack** of John Stack Sales. The group enjoyed David and John's presentation about the different baseboard heat lines, fan coils, unit heaters and the blue monster tape line.

Message from the Executive Director

by [Lisa Strug](#)



Hello OESP! It was a pleasure seeing so many of you at the BOD meeting held last month at the Crowne Plaza in Suffern, N.Y. I hope that a great time was had by all. And for those of you who went to the shooting range on Saturday afternoon, I hope your shoulders are

recovered!

Registration is now open for EEE attendees and we are pleased to offer a full array of educational opportunities for the entire conference. Click [HERE](#) to register. Registration will feature discounts to OESP members who want to register for the technical education track. Click [HERE](#) for the technical course schedule being offered and stay tuned for a list of free courses that will be offered for trade show attendees.

And for students, don't miss the Technical Career Center featuring a panel discussion of information you need to know. In the afternoon, the trade show will be open and we will provide a customized floorplan of companies that will be the most interesting for students. We will also provide access to several free training classes that students are urged to attend. If you are an instructor or administrator, please contact me at lstrug@thinkoesp.org for details.

Looking for a great outing at the EEE? You have two choices: First, the Care to Ride benefiting Oil Heat Cares will take place on Monday, May 20, departing from the Hershey Lodge. Click [HERE](#) for the online fundraising app.

Second, the Dave Nelsen Golf Outing will tee off on Monday, May 20 at the Deer Valley Golf Course in Hummelstown, P.A. as a fundraiser for the scholarship fund. Online registration is now open - click [HERE](#) to register or become a sponsor.

Join us at the OESP Awards banquet to honor our industry award winners and scholarship recipients. Show OESP some love with a tribute in the May issue of the *OESP News*. It will be mailed to more than 1,000 OESP members and distributed to thousands more at the Eastern Energy Expo. Don't miss out. Click [HERE](#) for ad rates and contact us by April 15 to be included in the special convention issue of the *OESP News*.

Please be sure to visit the OESP booth at the EEE - we will be stationed near the registration booth. Please pick up your badge ribbons with us so you can display that you are a proud OESP member.

This year we will be selling OESP quarter-zip sport shirts. If you haven't ordered yet, please click [HERE](#). The ordering deadline is April 26, the cost for this souvenir shirt is just \$35 when purchased in advance. We will have limited quantities available at the EEE and the price will be \$40 if you don't pre-order. So, order now!



The Chapter's April meeting will take place on Tuesday, April 2 at 6:30 p.m. at Chelo's Restaurant in East

Providence. Please click [HERE](#) for details.

For more information on the Rhode Island chapter, please visit rhode-island.thinkoesp.org.



Lehigh Valley Chapter

John McKeown of Keystone Sales spoke at the Lehigh Valley OESP Chapter last month. John gave a sales and technical overview of Bosch's latest design of water heaters and other components.



Brian Kiernan, Energy Kinetics Chapter President and **Art O'Sullivan**, HVAC Rep

The Chapter's April meeting will take place on Tuesday, April 3 at 6:30 p.m. at Copperhead Grille in Bethlehem, P.A. Please click [HERE](#) for details.



John McKeown,
Keystone Sales

For more information on the Lehigh Valley Chapter, please visit [lehigh-](http://lehigh-valley.thinkoesp.org)



Rosemarie Bartchak, Boyertown Furnace and **Gene Wolfgang**, Chapter Treasurer

valley.thinkoesp.org.

Bucks-Mont Chapter

The March meeting of the Bucks-Mont Chapter was held on March 13 at American Legion Post #10 in Fort Washington, Pa. The meeting was the first of three spring tech nights bringing out 35 total technicians, managers and associate members. The speaker for the night was **Curt Martin** of Beckett. Curt spoke about all the product changes and



By now, you have seen plenty from our great and generous advertisers. Thank you to **Beckett, Taco, Suntec Industries, Wohler, Sid Harvey, Carlin/Hydrolevel** and **General Filters**. Their logos are displayed prominently at the top of this issue. Call us so your logo can be there too!

Our Oil Heat Cares program has been on the move in every region of OESP with installations being done consistently. Thank you to the team led by OHC Chair **Dave Bessette** for enabling well-deserving people to be warm and safe over the past winter. Thank you to the service companies who have generously donated their time. Take a look at the article in this newsletter detailing some of the great work that has been completed this season, and we're sure there's much more to come. We are tremendously proud of Oil Heat Cares.

On behalf of **Jonathan Jaffe, Meredith Levy** and the rest of the OESP management team, it continues to be a pleasure to serve such a proactive organization focused on member service. OESP is known for its mission of education and service. We are happy to be a part of that.

See you in Hershey!

Stay Connected



OESP 2019 Dues

For those who have not paid their dues online, OESP 2019 invoices have been mailed.

If you need a copy of your invoice, please contact Lisa Strug at OESP HQ at lstrug@thinkoesp.org.

Members not paid in full will not be able to take advantage of member rates at the EEE.

OESP Local Training

Looking for a local chapter meeting? So much is going on at OESP - don't miss out! View our [Calendar](#) now!

Click [HERE](#) to find a local chapter near you.

Looking for some industry training? Click [HERE](#) to find out what's going on in your area.

Click [HERE](#) to view recent photos of chapter meetings on Facebook.

Send in Your Photos!



upgrades to the Beckett line from fuel pumps, to controls and online services. The Bucks-Mont Chapter thanks Curt and the R.W. Beckett Company.

The Chapter's April meeting will take place on Wednesday, April 10 at 6 p.m. at American Legion Post #10 in Ft. Washington. Please click [HERE](#) for details.



For more information on the Bucks-Mont Chapter, please visit bucks-mont.thinkoesp.org.

Long Island Chapter



The Long Island Chapter welcomed 51 members and guests to its March meeting. **Rosemarie Bartchak** of Boyertown Furnace engaged the group with a live fire demo of the Trio boiler. There was plenty to celebrate at the meeting!

Bob Chapman was presented with a plaque in recognition of his many years of service to the organization. The chapter also made a \$350 donation to the Dave Nelsen Scholarship fund in Bob's honor. Thank you to all who contributed.

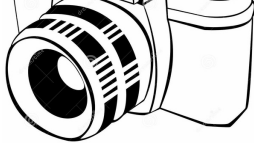
Bill Rella was also honored with a plaque for his service as a past chapter president.



Jimmy Frey, Kyle Crean and **Scott Greco** were the lucky raffle winners.

Please join the Chapter on April 25 at 6:30 p.m. at the Holiday Inn in Plainview, N.Y. Please click [HERE](#) for details.





We want your photos! Send us photos of you and your OESP friends at meetings or around town. Send to lstrug@thinkoesp.org.



For more information on the Long Island Chapter, please visit long-island.thinkoesp.org/.

Garden State Chapter/South Jersey Chapter



Last month, the Garden State Chapter was joined by the South Jersey chapter for their annual join meeting.

The group was fortunate to have both **Joe Navarra** of HVACR Comfort Pro and **John Salerno** of Rathe Associates speak. Twenty-seven members and guests enjoyed the two very

informative speakers.

Joe updated the group on the January 2020 mandate that ECM motors will be the new industry standard, the upcoming R410A Freon banning & how it will affect us, new international code updates and the Manual J-S-D requirements for permitting in N.J. John did a presentation on Caleffi magnetic dirt separators and how they will be a must with the new ECM motor mandate.

The April meeting will take place on April 17 at Libretti's Restaurant in Orange, N.J. at 6:30 p.m. Please click [HERE](#) for details.



For more information on the Garden State Chapter, please visit gardenstate.thinkoesp.org/.

For more information on the South Jersey Chapter, please visit south-jersey.thinkoesp.org.



Is your business **getting the message out?**

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- Advertisements in printed and mailed newsletters



- Your ad on our website
- Your logo in our email blasts
- Sponsor message in newsletter
- Media coverage of your sponsorship
- Recognition at the EEE Awards banquet
- And ***much more!***

Please contact **Lisa Strug** in the association office to ensure that you are getting the best possible exposure for your company. Call us at **888-552-0900** or email at lstrug@thinkoesp.org.

OESP Needs You!

We encourage you to invite a friend or colleague to come to a meeting!

Our goal is not only to increase our membership but to engage those members we have. We believe this goal is achievable; we just need your help to spread the word about the enormous value of membership.

If you're a member and it's been more than six months since you attended a chapter meeting, we invite you to attend your next one for FREE!

Just RSVP to the chapter so they know to count you in for dinner and have a great time ON US!

If you're a new member and have never been to a meeting, we invite you to attend your first meeting for FREE! Again, just RSVP to the chapter and enjoy! We feel very strongly that the chapters provide incredibly valuable meetings and we want you to experience that too!

Contact the OESP management office at 888-552-0900 or email us at lstrug@thinkoesp.org and let us know that you're interested in helping out.

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