

OESP News



Oil & Energy Service Professionals

October 2019

This Issue of the OESP News is sponsored by:



This year's Oilheat Retreat took place last month in beautiful Gettysburg, PA



A wonderful and productive time was had by all as members and their spouses were able to come together to work and relax over the weekend.



Our members enjoyed the historical sights and shooting some sporting clays on a Saturday afternoon in early September. Thankfully, the weather held out for the trip!

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George Pavlik, Al Breda, George Perrelli

Plenty of good food was abound as the crew of OESP enjoyed the many restaurants around town, as well as enjoyed a couple of late-evening hospitality events.



Save the date for the Spring BOD meeting: March 27-29 at Mohegan Sun in Uncasville, CT as OESP gears up for the fifth-annual Eastern Energy Expo, taking place at Mohegan Sun, May 17-20!

Chapter News

Rhode Island Chapter

At the Rhode Island Chapter's first meeting of the season, 25 members enjoyed a presentation by **Frank Fitzpatrick** of Beckett on the B20 pump kit. Frank also spoke about biofuel and the effects on the burner operation.



For more information on the Rhode Island chapter, please visit rhode-island.thinkoesp.org.



New Haven Chapter

The New Haven Chapter kicked off the year in September with an educational presentation by **Chris Herb** of CEMA. Chris spoke about current energy legislation and the future of oil heat.

The Chapter's October meeting will take place on Thursday, October 10 at 6:30 p.m. at Brazi's Italian Restaurant in Long Wharf. Please click [HERE](#) for further details.



For more information about happenings in New Haven, please visit: newhaven.thinkoesp.org.

George Perrelli, Diane Restivo, Danny Gentile, George McQueeney

Fairfield Chapter

For its first meeting of the season, the Fairfield Chapter gathered at the Miamogue Yacht Club in Bridgeport to enjoy some laughs, cocktails, good food and an interesting presentation by **Andy Tatakis** of Tarantin on propane regulators. Silver Sands Pizza truck provided a fun and delicious dinner.



For more information on the Fairfield chapter, please visit: fairfield-county.thinkoesp.org.



Mid-Atlantic Chapter

The Mid-Atlantic Chapter hosted its September meeting at a new location in Hyattsville, Maryland, just south of Baltimore, in an effort to attract more technicians and managers that work in the area. An intimate group enjoyed an informative presentation from **Curt Martin** of Beckett.

Please join the chapter on Tuesday, October 8 at Belissimo's in Finksburg, MD. Click [HERE](#) for further details.

For more information on the Mid-Atlantic Chapter, please visit masma.org.

Garden State Chapter

The Garden State Chapter warmly welcomed **John Salerno** of Rathe Associates to its September meeting. The 19 attendees caught up with fellow members after the summer hiatus and received informative training on Caleffi Water Quality Products.

The Garden State Chapter offers a 50/50 in order to build reserves and support Education and Oil Heat Cares programs. Luck was with **Bruce Graham** as he pulled



the joker on the second chance, winning the pot.

Bruce Goldstein, Ken Carr and Dick Brandt.

The October meeting will take place on October 16 at Libretti's Restaurant in Orange, NJ at 6:30 p.m. Please click [HERE](#) for further details.



From left to right: **Arty DeVre, Bruce Graham and Craig Minetti**



Presenter **John Salerno**

For more information on the Garden State chapter, please visit gardenstate.thinkoesp.org.



Long Island Chapter

The Long Island Chapter enjoyed a fantastic turnout of 41 members and guests for its first meeting of the heating season. The speaker was **Steve Wieland** of NTI boilers. As usual, he was both informative and entertaining.

Please join the Chapter on October 24 at 6:30 p.m. for its October Meeting at the Holiday Inn in Plainview, NY. Please click [HERE](#) for further details.

For more information on the Long Island Chapter, please visit long-island.thinkoesp.org.

Joint Technical Meeting Delaware Valley OESP, BucksMont OESP, Lehigh Valley OESP, and Monto PHCC

The Delaware Valley, Bucks Mont and Lehigh Valley Chapters of OESP joined together with Monto PHCC to kick off the season at Angelo's Italian Kitchen in Ambler, PA with a Joint Technical meeting titled,

“Boiler Piping For High Efficiency and Reliability.”



An enormous crowd of 48 attendees gathered to hear **Bob "Hot Rod" Rohr**, Caleffi's training and education manager, discussing piping strategies used for today's boiler, the importance of water quality for a hydronic system and exploring some of the mysteries of air in a hydronic system. Bob delighted the audience with his expertise and quick wit.



Bob "Hot Rod" Rohr



The Bucks-Mont Chapter's October meeting will take place on October 9 at American Legion Post #10 in Ft. Washington, PA at 6:30 p.m. Please click [HERE](#) for further details.

For more information on the Bucks-Mont Chapter, please visit bucks-mont.thinkoesp.org.



The Delaware Valley Chapter's October meeting will take place on October 21 at Anthony's Ristorante in Drexel Hill, PA at 6:30 p.m. Please click [HERE](#) for further details.

For more information on the Delaware Chapter, please visit: delaware-valley.thinkoesp.org.

For more information on the Lehigh Valley Chapter, please visit: lehigh-valley.thinkoesp.org.



Left to right: **Ken White**, Keystone Sales, South Jersey OESP ; **Brian Kiernan**, Energy Kinetics, Lehigh Valley OESP President; **Jay Moser**, Harris Fuels, Bucks Mont OESP: **Bob Rohr**, Caleffi; **Ed Peter**, Wackenhut Co. Delaware Valley OESP President; **Kyle Evans**, Wackenhut Co., Montco PHCC President; **John Mckeown** Keystone Sales, Delaware Valley OESP V.P



Left to right: Lenny Brusco, Dave Chapdelaine, Tom Norton, Mike Collins, Aaron Clark and George Milton

Pioneer Valley Chapter

The Pioneer Valley Chapter kicked off the year with a great guest speaker, **Dave Chapdelaine** of EDOS. Dave gave a presentation on some of the new products that Honeywell has to offer, including boiler zone controls, mini split thermostats, and the new T10 thermostat.

The meeting continued with a great discussion of future chapter events. (There's more to come, with plenty of great ideas.) **Rick Glownia** was the lucky 50/50 winner.

Please join the Chapter for its October meeting on Wednesday, October 23 at 7 p.m. at The Tavern Restaurant in Westfield. Click [HERE](#) for further details.

For more information on the Pioneer Valley Chapter, please visit pioneer-valley.thinkoesp.org.

Save the Date!



Planning for the 5th annual Eastern Energy Expo is underway and sponsor/exhibitor registration is now open! Click [HERE](#) for sponsorship information.

Don't miss your chance to register early, save \$100 on your booth and be entered into a drawing for a free booth next year!

Call us at 888-552-0900 with questions about sponsoring or exhibiting.

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OESP Needs You!

We encourage you to invite a friend or colleague to come to a meeting! Our goal is not only to increase our membership but to engage those members we have. We believe this goal is achievable; we just need your help to spread the word about the enormous value of membership.

If you're a member and it's been more than 6 months since you attended a chapter meeting, we invite you to attend your next one for FREE!

Just RSVP to the chapter so they know to count you in for dinner and have a great time ON US!

If you're a new member and have never been to a meeting, we invite you to attend your first meeting for FREE! Again, just RSVP to the chapter and enjoy! We feel very strongly that the chapters provide incredibly valuable meetings and we want you to experience that too!

The OESP membership committee is working hard under the strong leadership of **George Fantacone**. We invite you to join us in our efforts!

Contact the OESP management office at 888-552-0900 or email us at lstrug@thinkoesp.org and let us know that you're interested in helping out.



Don't *bag* this amazing deal!



Join OESP now and your membership includes:

- 2019-20 heating season
- 2020 HVAC season
- the beginning of the 2020 heating season

**That's nearly a two-for-one deal
on the heating seasons!**

Lock in 2019 membership pricing now!

Get the remainder of 2019 and all of 2020 for one low price!

Training sessions in the OESP local chapters are happening now!
You won't want to miss out!

Join today at  thinkoesp.org

Thank you Corporate Members

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email Lisa Strug at lstrug@thinkoesp.org.

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Message from the Executive Director

by [Lisa Strug](#)



It was wonderful to see so many of you (and your better halves!) at the Oilheat Retreat, held last month in Gettysburg, PA. It was an exciting weekend of work and play as more than 60 OESP members and guests gathered to kick off the fall heating season. We look forward to seeing you March 27-29 at Mohegan Sun in Uncasville, CT for the Spring BOD meeting, the home of the 2020 EEE!

Planning has already begun for the Eastern Energy

CC Controlled Combustion Inc
Consumer Focus / ServEdge
Digital Dispatcher, LLC
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Energy Kinetics
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Wohler USA, Inc.
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Z-Flex US, Inc

Welcome New OESP Members!

OESP is pleased to welcome the following new members who joined last month. We look forward to seeing you at our future meetings!

Jason Esteves
Luis Ortiz
Brian Yurch

OESP Local Chapters

Expo – save the dates – May 17-20, 2020 at the beautiful Mohegan Sun. The amazing Earth Expo Center will hold all exhibitors under one roof and we can't wait for you to experience it!

We will once again host the Care to Ride and Dave Nelsen Scholarship golf outings on Monday, May 18. And, as we are planning plenty of technical education for you, there will be tons of great training. You also won't want to miss the OESP Opening Reception and Awards Banquet, promising to be better than ever!

We want to acknowledge the early OESP sponsors of the EEE: Expo Sponsor/Food Station Sponsor: **Taco**; Diamond Sponsor/Food Station Sponsor: **R.W. Beckett**; Technical Education Sponsor/ Drink Sponsor: **Carlin/ Hydrolevel**; Own the Classroom Sponsor: **Rinnai**. Thank you to our partners for your unwavering support of the association and the industry.

If your company is interested in sponsoring or exhibiting, please visit www.easternenergyexpo.com for details or contact us in the office at 888-552-0900. The exhibit hall was 25% sold in the first 24 hours. We encourage you to book early to reserve your spot.

We are always looking for new service managers and technicians to join us. Do you have friends or colleagues who would benefit from membership in OESP? Bring them along to a fall meeting. It is more important than ever to continue to grow our great association and educate the next generation.

If you have friends that want to give us a try, bring them along and their dinner is "on us."

New members can join now and get a "nearly 2 for 1" on the upcoming heating seasons. They will get the remainder of 2019 and all of 2020 included in one price!

On the business side: your membership dues invoices for 2020 will be going out shortly.

If you pay your dues electronically, you will receive an email with instructions to pay your bill online. Your invoice will be delivered to your email. Simply click the link – your link is unique to you, so no login will be required. If you receive your invoice by mail, please send us your email address so that we can save a few trees and email you your invoice.

OESP is always looking for people who are interested in making a difference in their career and this great association. One of the ways is by providing networking opportunities to help grow your business.

Everyone wants to work with people they know and trust, so get involved in your local chapter and experience the difference it will make for you. Please contact OESP HQ or your chapter president to learn

Looking for a local chapter meeting?

So much is going on at OESP - don't miss out! View our [Calendar](#) now!

Click [HERE](#) to find a local chapter near you.

Click [HERE](#) to view recent photos of chapter meetings on Facebook.

how you can make a bigger difference.

We would like to thank our loyal and generous advertisers for their support this year. Thank you, once again, to **Beckett, Taco, Suntec Industries, Wohler, Sid Harvey, General Filters** and **Carlin/Hydrolevel**. We are now open for 2020 advertisers - your company could be in the next issue of the hotly-read *OESP News*. Contact us to find out how.

On behalf of **Jonathan Jaffe, Meredith Levy** and the rest of the OESP management team, it continues to be a pleasure to serve the association. We wish you the very best for a terrific fall season. See you soon.

Is your business *getting the message out?*

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- Media coverage of your sponsorship
- Recognition at the EEE Awards banquet
- And *much more!*

Please contact **Lisa Strug** in the association office to ensure that you are getting the best possible exposure for your company. Call us at **888-552-0900** or email at lstrug@thinkoesp.org.

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