

This Issue of the **OESP** News is sponsored by:

April 2018









Honeywell

Celebrate OESP's 65th Anniversary at the EEE!



Booths are going fast! The trade show floor is more than 80% sold so don't delay in reserving your booth. Click HERE for a full list of exhibitors and to book your space.



OESP Members - get ready for a packed schedule of education! Click **HERE** For a full schedule of technical classes.



- Opening party on Monday night will be bigger and better than ever!
- Tuesday night! Technical Sessions will focus on NORA and NATE Credits and

Celebrate OESP's 65th anniversary at the annual awards banquet

- provide alternative learning options
- Complimentary Education sessions offered all day Tuesday and Wednesday for all attendees!
- Students will enjoy the Technical Career center on Tuesday from 10:30 - 12.

Registration is now open and there will be discounts for OESP members wishing to attend the technical track courses.

> Click **HERE** for sponsorship opportunities. Click **HERE** to reserve your booth.

> > Book your room **HERE**. Register for the conference **HERE**.





Thank you to OESP sponsors of the Eastern Energy Expo!





OESP has all new opportunities for your company to get in front of the best and brightest in the industry.

2018 packages are here. Bundle your *OESP* News ad with an EEE sponsorship!

Email lstrug@thinkoesp.org for more information or call 888-552-0900.



Oil Heat Cares Helps a Mom Make It Through Winter

This month OESP is proud to feature an Oil Heat Cares project that was completed in February in Scotch Plains, NJ.

Roy Kuczera of Service Professionals in Union, NJ, led the team to replace a boiler for Pamela Merola, a brave woman struggling with many challenges. He reached out to Sid Harvey's, a corporate member of OESP, for assistance, and Sid Harvey's made the introduction to Oil Heat Cares.



Care To Ride







Here is her touching story:

Pamela Merola is a 49-year-old single mother of three boys and one dog, and is a thoughtful daughter and loving sister. She is an artist, a jewelry maker and a fun, creative free spirit. Pam has served many patients as a physical therapist assistant for the past 12 years.

She has become close to the people she serves, counseling them through their tough journeys and always lending an empathetic ear, dispensing hugs as necessary.

Two years ago, Pam was diagnosed with advanced, Stage IV melanoma, which spread to lymph nodes in throughout her body. With all of the medical treatments she required to fight such an aggressive cancer, she could not work.

Last year, Service Professionals ran a Breast Cancer Awareness charity program in conjunction with "Mary's Place by the Sea," a respite home for women who are receiving treatment for cancer. Pam was selected as a very deserving recipient of a new furnace, after struggling with an unheated home for two years.

Because Pam's house is 300 years old, it required an oil-fired steam boiler, which could not be provided by the company working with Mary's Place. So, Oil Heat Cares stepped in and covered the cost of a Sid Harvey's oil-fired steam boiler, including a Beckett Burner. With labor provided by Service Professionals, Pam and her family now have a warm house and were able to make it through the four nor'easters in their very old home.

Show your OESP pride with a new shirt!





The 2018 Care to Ride will take place on Monday, May 21 at Foxwoods Resort at the start of the 3rd Annual Eastern Energy Expo. Anyone is welcome to participate.

There will be three groups: Motorcycles, bicycles and runners/walkers.

All funds will go directly to Oil Heat Cares, a 501(c)(3) foundation with the mission to find current and potential consumers who have come across unexpected circumstances and truly need help. OHC is dedicated to providing the warmth and security that everyone deserves. You can sponsor a participant, contribute to their success or, join us! Visit Oil Heat Cares for more information.

Online fundraising is available! Click <u>HERE</u> to register your team.



OESP is pleased to announce that polo shirts are now available to order.

The logo will be on the chest.

Shirts will be delivered to the OESP membership booth at the Eastern Energy Expo for pickup. Wear your shirt at the EEE and show your OESP pride!

Sizes are available from Small - XXXL. The cost is \$25/shirt.

The deadline to order is April 20.



Corporate Members

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email **Lisa Strug** at lstrug@thinkoesp.org.

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OESP 2018 Dues

OESP 2018 invoices have gone out by email and mail.



Registration is open! Click **HERE** to register.

Thank you to Dave Nelsen Scholarship Sponsors

Thank you to the following companies and groups who have generously supported the Dave Nelsen Scholarship Awards for 2018:













Team CT

New York City and Westchester Chapters If you need a copy of your invoice, please contact Lisa Strug at OESP HQ at lstrug@thinkoesp.org.

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OESP Calendars

Looking for a local chapter meeting? So much is going on at OESP - don't miss out! View our Chapter Meeting <u>Calendar</u> now!



Click **HERE** to find a local chapter near you.

Looking for some industry training? Click <u>HERE</u> to find out what's going on in your area.

Click HERE to view recent photos of chapter

Chapter News

Westchester Chapter

Last month the Westchester chapter h a d **Ken Resnick** of Rathe Associates speak about the Aquatechnic fusion pipe and how it is a better option than either copper or steel when used in water or heating applications. He spoke of the correct way to install machines for joining the pipe and the labor savings for assembly.



Westchester Board of Directors

Our roundtable, hosted by **Peter Gaspirini**, was well received, as always. He covered the 12 most problematic gas/oil issues experienced by the group. He got to the third issue on the list before using up his allotted time. Because the topics are so important, we will continue to hear from Peter for the next few meetings. Stay tuned for his gas/oil issues numbered 4 through 12! The group agreed that the largest problem was with expansion tanks.



Peter going over proper checking of expansion tanks.

The chapter's next meeting will be Thursday, April 12 at Casa Rina Restaurant in Thornwood, NY.

For more information on the Westchester chapter, please visit: http://heatcoolpros.org/.

Garden State / South Jersey Chapters

Last month the South Jersey and Garden State Chapters joined together for an energetic presentation called Biodiesel, ULSHO, RHD: The Next Generation of Heating Oil presented by **Craig Butler** of RW Beckett. Craig discussed the fuels and what affect they are having on fuel pumps and fuel delivery system in the house.

"It is always great to have the New Jersey chapters come together for this annual tradition," South Jersey chapter president **Scott Vadino** said. "Special thanks to **Ed Peters** from Delaware Valley who attended representing Pennsylvania." A great time was had by all.





The Garden State chapter's next meeting will be Wednesday April 18 at Libretti's Restaurant in Orange, NJ.

The South Jersey chapter's next meeting will be Tuesday April 24 at

meetings on Facebook.

Happy 65th Anniversary OESP

Wish OESP a Happy 65th Anniversary with a single issue tribute ad in the special EEE edition of the OESP News.



Click **HERE** for ad rates

Message from the Executive Director

by Lisa Strug



Hello OESP! It seems that this winter is finally behind us. Now let's focus on all the great things about to happen.

Registration is now open for EEE attendees and we are pleased to offer a full array of educational opportunities for the entire conference.

Click **HERE** to register. Registration will feature discounts to OESP members who want to register for the technical education track. Click HERE for the technical course schedule being

offered and stav tuned for a list of free courses that will be offered for trade show attendees.

And for students, don't miss the Technical Career Center featuring a panel discussion of information you need to know. In the afternoon, the trade show will be open and we will provide a customized floorplan of companies that will be the most interesting for students. We will also provide access to several free training classes that students are urged to attend. If you are an instructor or administrator, please contact me at Istrug@thinkoesp.org for details.

Looking for a great outing at the EEE? You have two choices: First, the Care to Ride benefiting Oil Heat Cares will take place on Monday, May 21 near Foxwoods Resort. Click HERE for the online fundraising app.

Second, the Dave Nelsen Golf Outing will tee off on Monday, May 21 at the Elmridge Golf Course in Pawcatuck, CT as a fundraiser for the scholarship fund. Online registration is now open - click **HERE** to register or become a sponsor.

Carlucci's Waterfront Restaurant in Mt. Laurel, NJ. Please check the OESP calendar for more details.

For more information on the Garden State chapter, please visit

http://gardenstate.thinkoesp.org/.

For more information on the South Jersey chapter, please visit http://southjersey.thinkoesp.org/.

New York City Chapter



The New York City Chapter had a very informative March meeting with John Levey from the NORA training center. It was a great turnout with more than 25 people in attendance.

John covered a long list of topics including single pipe versus two pipe systems, causes of bacteria growth in fuel oil tanks, advantages of fuel oil treatments as well as many other fuel oil and Biodiesel related issues.

The chapter's next meeting will be Tuesday, April 10 at Monahan & Fitzgerald in Bayside, NY. Please check the OESP calendar for details.



more information on the New York City chapter, please visit: http://nyc.thinkoesp.org/.

Mid-Atlantic Chapter

At the Mid-Atlantic chapter's March meeting, **John** Battaglia Honeywell Products spoke to an energetic group about how Honeywell products can help to improve a home or business.

He discussed how his company's products can provide both evaporative and steam humidity and can offer dehumidification for tighter homes and homes with damp basements.

He also explained how Honeywell products can improve air quality through 4" media and electronic air filters in addition to providing UV technology to help remove harmful VOCs and viruses.



Honeywell and Glenn Robinson of Warthen Fuel



L to R Justin Mayberry of Griffith Energy Curt Martin of RW Becket and Davis

Please join the chapter on Tuesday, April 10 at Belissimo's in Finksburg, MD. for the bi-annual election of officers and a presentation on freon and refrigerant alternatives.

It's OESP's 65th anniversary! Join us at the OESP Awards banquet to honor past presidents and officers. Show OESP some love with a tribute in the May issue of the *OESP News*. It will be mailed to more than 1,000 OESP members and distributed to thousands more at

the Eastern Energy Expo. Don't miss out. Click HERE for ad rates and contact us by April 15 to be included in the special convention issue of the <u>OESP News</u>.

Please be sure to visit the OESP booth at the EEE - we will be stationed near the registration booth. Please pick up your badge ribbons with us so you can display that you are a proud OESP member. We will also have new 65th anniversary maroon polo shirts available for pickup. If you haven't ordered yet, please click HERE. The ordering deadline is April 20, the cost for this souvenir shirt is just \$20 and we expect a quick sell out. So don't delay.

By now, you have seen plenty from our great and generous advertisers. Thank you to Beckett, Taco, Honeywell, Slant/Fin, Wohler, Sid Harvey, Carlin/Hyrdolevel a n d ECR International. Their logos are displayed prominently at the top of this issue. Call us so your logo can be there too!

Our Oil Heat Cares program has been on the move in every region of OESP with installations being done consistently. Thank you to the team led by OHC Chair **Dave Bessette** for enabling well-deserving people to be warm and safe over the past winter. Thank you to the service companies who have generously donated their time. Take a look at the article in this newsletter detailing some of the great work that has been completed this season, and we're sure there's much more to come. We are tremendously proud of Oil Heat Cares.

On behalf of **Jonathan Jaffe** and the rest of the OESP management team, it continues to be a pleasure to serve such a proactive organization focused on member service. OESP is known for its mission of education and service. We are happy to be a part of that.

See you at Foxwoods...

Neison of Grillin Energy

For more information on the Mid-Atlantic chapter, please visit: http://mid-atlantic.thinkoesp.org/.

Southeast PA Chapter

Oops! Last month we listed Mike Arnt's employer incorrectly.

Mike Arnt is the instructor of the HVAC class at the Lancaster County Career & Technology Center, Brownstown Campus.

Mr. Arnt has been very involved in the chapter and in encouraging his students to the 2017 convention in Hershey. He hosted last year's "Tech Night" training on Energy Kinetics at the school. He will also be hosting our annual "Tech Night" training at the school again this April with OESP President Ralph Adams training on airflow.

The Southeast PA chapter meeting at the Conestoga held RestaurantInn in Lancaster, PA. Ten attendees had the opportunity to listen and learn about Carlin universal Combustion company's controls. Bruce Graham was the speaker, and as usual, gave an informative and entertaining presentation!

Len Zvorsky, Executive Director of the South Central Pennsylvania Energy Association, also gave the group an update on the four NORA sponsored programs going on in the Southeast PA delivery area. These programs include Tank Rebate, PPA Training Rebate, Realtor Outreach, and Oil Heat Social Media Campaign.



L to R Mike Arnt Instructor Lancaster County Career Technology at the Brownstown Campus and Steve Schwanger of Schwanger Brothers



L to R Scott Hunt of Thermopride, Len Zvorsky Executive Director of the SCPEA and Scott Ansel of Meyer Oil

Please join us on Tuesday, April 24 at the LCCTC Brownstown Campus in Ephrata, PA. Ralph Adams will be conducting training for chapter attendees and vo-tech students on evaluating duct systems. Please check the OESP calendar for details.

For more information on the Southeast PA chapter, please visit: http://www.southeastpa.thinkoesp.org.

Delaware Valley Chapter

Last month, the Delaware Valley chapter members gathered for an informative meeting. **Tom Tubman** with the American Energy Coalition started off the meeting with a review of the online programs AEC is promoting to support Oil Heat Dealers and combat oil to natural gas conversions.



Then, **Paul Duddy** from Honeywell spoke about a new T6 thermostat that offers wireless communication and is user friendly with most heating and cooling OEMs.

Paul also spoke about a new state-ofthe-art hydronic zone and circulator control board. At the meeting Jim



L to R Presenters Paul Duddy of Honeywell and Tom Tubman of AEC

Rafferty, the DelVal Secretary, brought up a motion to the floor to support the AEC and donate \$500.00 to the program. The motion passed with a unanimous vote from the members. Over the past several years, the DelVal Chapter has supported the AEC and Tom's good work.



L to R Mark Johnson of APR Supply, Pat Boyle, Rich Sanderson, Wayne Thomas, and Brian Egan of Boyle Energy

Please join the chapter on Monday, April 16 at Anthony's Ristorante & Banquet Center in Drexel Hill, PA. Please check the OESP calendar for details.

For more information about the Delaware Valley chapter, please v i s i t : http://www.delaware-valley.thinkoesp.org.





May 20-23, 2018 Foxwoods Resort Casino, Mashantucket, CT

Suite 5 Cranford, NJ 07016

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