



This Issue of the *OESP News* is sponsored by:

March 2019



Now Accepting Applications for the Dave Nelsen Scholarship, Dan Holohan Grant & Industry Awards

OESP is now accepting applications and nominations for the **Dave Nelsen Scholarship, Dan Holohan Grant** and various **industry awards**.



Recipients of the Dave Nelsen Scholarship and Dan Holohan Grant will be notified in April and invited to attend the OESP banquet which will take place during the 2019 EEE Conference. Industry Awards will be announced at the banquet.

DAVE NELSEN SCHOLARSHIP



OESP's Dave Nelsen Scholarship Program was established in 1999 to provide scholarships to students interested in pursuing their careers in the energy service industry.



Since 1999, more than \$300,000 in awards have been presented. To be considered a candidate, applicants are required to write a 500-word essay telling the committee about themselves, including their background that has prepared them for the success in their chosen field of study. Each year we receive hundreds of applications that are reviewed by our dedicated scholarship committee.



Applicants, please click [HERE](#) for eligibility requirements and to download an application. The deadline to apply for a scholarship is Thursday, March 14, 2019.



DAN HOLOHAN GRANT

Your logo could be here!

OESP has excellent opportunities for your company to get in front of the best and brightest in the industry.

Email lstrug@thinkoesp.org for more information or call 888-552-0900.

Click [HERE](#) to Book your room for the Fourth-Annual Eastern Energy Expo Hershey Lodge, Hershey, PA May 19-22, 2019

Thank you to OESP sponsors of the Eastern Energy Expo!

2019 EASTERN ENERGY EXPO
WHERE ENERGY & COMFORT MEET

Expo Sponsor
Taco Comfort Solutions®
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Taco Comfort Solutions®

Banquet Dessert Sponsor
a/s

Opening Reception Drink Sponsor
Carlin

Opening Reception Arcade Game Sponsors
VELOCITY BIASI

Your company name could be here too! Sponsorships are available and booths are selling out quickly. The exhibit hall is already more than 75 percent full and space is going fast!

Click [HERE](#) for sponsorship opportunities.
Click [HERE](#) to reserve your booth.

XBX EXPLORING BIODIESEL
regional seminars

AN EYE ON THE HORIZON

The Dan Holohan Grant is available to instructors at either HVAC colleges or technical high schools that want to continue their education or purchase needed tools or books for the classroom. Click [HERE](#) for eligibility requirements and to download an application.

INDUSTRY AWARDS



Hugh McKee Award
Service Manager Award
Lou Ehrich Award
Manufacturer of the Year Award
Instructor of the Year

Please click [HERE](#) for eligibility requirements and submission instructions. The deadline to nominate for consideration is Monday, April 1, 2019.

The OESP Spring BOD Meeting is March 22-24, 2019

The Spring 2019 Board of Directors meeting will take place on Saturday, March 23 at 10 a.m. at the Crowne Plaza Hotel located at Three Executive Boulevard, Suffern, NY 10901.

Our room block is now expired. Contact the hotel [online](#) or directly at 845-357-4800 for availability.



If you have not registered, please [CLICK HERE](#) to register today.

Care to Ride

MONDAY, MAY 20
HERSHEY LODGE, HERSHEY, PA
Motorcycle • Bicycle • Run • Walk

all proceeds benefiting
OIL HEAT CARES

OIL HEAT CARES! OESP



The 2019 Care to Ride will take place on Monday, May 20 at Hershey Lodge at the start of the 4th Annual Eastern Energy Expo. Anyone is welcome to participate.

There will be three groups: Motorcycles, bicycles and runners/walkers.

All funds will go directly to Oil Heat Cares, a 501(c)(3) foundation with the mission to find current and potential consumers who have come across unexpected circumstances and truly need help. OHC is dedicated to providing the warmth and security that everyone deserves. You can sponsor a participant, contribute to their success or, join us! Visit [Oil Heat Cares](http://OilHeatCares.org) for more information.

Online fundraising is available! Click [HERE](#) to register your team.

Welcome New OESP Members!

OESP is pleased to welcome the following new members who joined over the winter. We look forward to seeing you at our future meetings!

- | | |
|---------------------------|------------------------------------|
| John Abril | Abrilaire HVAC Service Inc. |
| George Girolimetti | Scott-Williams Inc. |
| Adam Rasmussen | Sid Harvey |
| Kyle Ritchie | Santoro Oil Co. |

OESP Pine Tree Chapter Restarting!

Coming soon! OESP's Pine Tree Chapter will be restarting in Maine with an interest meeting in mid-April.



For more information or if you would like to be a part of the new chapter, please contact Lisa Strug at lstrug@thinkoesp.org.

B20 to B100 as Heating Fuels

Brookhaven National Labs has released a report entitled "B20 to B100 as Heating Fuels." This 73 page paper is a compilation of many studies done over the years examining the use of biodiesel at various blend levels with conventional heating oil. The studies document results from both lab and field tests on the performance of these fuels in typical applications.

Click [HERE](#) to read the paper.

OESP Executive Board

President

[Ralph Adams](#)

Immediate Past President

[Al Breda](#)

Vice President

[Scott Vadino](#)

Vice President

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Secretary

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[Bob O'Brien](#)

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Education Co-Chair

[Jason Mangos](#)

Thank you Corporate Members

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email Lisa Strug at lstrug@thinkoesp.org.

Advanced Fuel Solutions

PB Heat, LLC

B.J. Terroni Co.

Powderhorn Agency

Bell & Gossett (A Xylem brand)

QHT, Inc.

Bender HVAC

R.W. Beckett Corp.

Bradford White Corp.

Rathe Associates

Carlin/Hydrolevel

Riello Burners of NA

CC Controlled

Rinnai

Deer Valley Golf Club
100 Stoudt Road, Hummelstown, PA
Golfers: \$175 ea.
Foursomes: \$700
Registration opening soon!

MAY 20 2019
10:00 AM SHOTGUN START

SPONSORSHIP OPPORTUNITIES AVAILABLE
Sponsors recognized with site signage

- BOX LUNCH SPONSOR \$1,000
- BEVERAGE CART SPONSOR \$1,000
- COCKTAIL AWARDS SPONSOR \$750
- REGISTRATION SPONSOR \$500
- PUTTING GREEN SPONSOR \$500
- TEE BOX SIGNS \$200/ea

For more information contact Lisa Strug at (888) 552-0900 or lstrug@thinkoesp.org
All proceeds to benefit the Dave Nelsen Scholarship Fund

Registration will be opening shortly.
Visit www.easternenergyexpo.com to register.

Chapter News

Central PA Chapter



Last month, 19 members and guests of the Connecticut Valley Chapter gathered at Portofino's Restaurant for an informative presentation on Energy Kinetics Boilers and Hydrolevel products by **Mark Santangelo** of EK and **John Dunleavy** of Carlin/Hydrolevel.

The Chapter's March meeting will take place on Thursday, March 21 at 6:30 p.m. at Portofino's Restaurant in Kensington, CT. Please check the [OESP Calendar](#) for further details.

For more information about the CT Valley Chapter, please visit ct.valley.thinkoesp.org/.

Westchester Chapter

The Westchester Chapter had a great turnout at its meeting last month to hear **Angel Gonzalez** of Carlin/Hydrolevel present on his company's line of controls. Angel discussed low water cut off and boiler controls with outdoor reset. He also covered the installation, setting up and potential pitfalls of these devices, in the ongoing effort to extract the most energy out of a gallon of oil.



As always, Angel did a great job presenting in an easy-to-understand manner for all the techs in attendance. Angel has a knack for making the complex understandable and was able to

Consumption Inc	Roth, USA
Consumer Focus / ServicEdge	
Digital Dispatcher, LLC	Shipley Energy
ECR International	Sid Harvey
EDOS, INC.	Slant/Fin
Emerson Swan	Spilltech
Energy Kinetics	Suntec Industries
Field Controls Co.	TACO, Inc.
Fluid Industrial Associates	Testo Inc.
Fuel Ox	Thermo Pride
F.W. Webb	Torrington Supply
General Filters	Toyotomi USA, Inc.
Grundfos	Universal Supply Group
Honeywell Inc.	Venco Sales
Laars Heating Systems	Weil-McLain
Mitsubishi Electric	Wohler USA, Inc.
New Yorker Boiler	Wymbs, Inc.
NTI - USA	Z-Flex US, Inc
PA Petroleum Assoc	

Message from the Executive Director

by [Lisa Strug](#)



Hello OESP! I am looking forward to seeing many of you at the Spring Board of Directors meeting, taking place March 22-24 at the Crowne Plaza in Suffern, NY.

We have plenty of OESP business to discuss, and plenty of fun to be had.

Don't miss out on our optional Saturday outing to Thunder Mountain for an afternoon of skeet

shooting! If you haven't signed up yet for the board meeting, Saturday night dinner or the outing, please click [HERE](#) to register.

Regarding membership billing, paper invoices were mailed a few weeks ago for those who did not reply to the emailed version. If you receive your invoice by mail, please provide us with your email address so that we can send it that way in the future.

For those who have not had a chance to renew, please expect to hear from your chapter's membership chair in a few weeks. Also, please provide updated information so that we can send your invoice promptly. If you have questions, please contact me at lstrug@thinkoesp.org or 888-552-0900.

I invite you to take note of the Corporate Partners who have continued to support OESP for the third year as 2019 annual sponsors - **Taco**, **Beckett**, **Wohler**, **Suntec**, **Sid Harvey** and **Carliri/Hyrdolevel**. We welcome **General Filters** as a new Silver supporter as well. Their logos are displayed prominently at the top of this



answer all the questions the guests asked.

The next Chapter meeting will take place on Thursday, March 7 at the Casa Rina Restaurant in Thornwood at 6:30 p.m. Please check the [OESP calendar](#) for additional details.

Save the Date for the annual student competition on Wednesday, May 1, to be held at Saunders High School in Yonkers. The students are always excited for this event because it gives them exposure to "real" professionals in our industry and allows them to showcase their talents in a real-world format.



For more information on the Westchester Chapter, please visit heatcoolpros.org.

Lehigh Valley Chapter



Right to Left: **John Terroni**, BJ Terroni; **Brent Connolly**, Bath Supply; **Larry Shoemaker**, Deluxe Plumbing; **Michael Boyle**, Boyle Inc.

The Lehigh Valley Chapter welcomed 29 members and guests to its February Meeting at the Copperhead Grille in Bethlehem, PA. **Rich Gruber**, National Sales Manager for Aqua Motion, and **Brent Connolly**, owner of Bath Supply, spoke about the Water and Re-Circulation update on new ECM Pumps that will be standard this year.

Rich and Brent shared information on

how to retrofit ECM pumps on existing equipment and regulate speed in new install equipment. We learned that the incorrect use of ECM motors can cause noisy operating conditions, premature replacement of the new motor, and cost the homeowner or business

money.

The March meeting will take place



Right to Left: **Daryl Fern**, Independent Tech; **Craig Hughes**, Maitz Home Services



Right to Left: **Levy Slack**, Wackenhut Co.; **Angelo Mercado**, Wackenhut Co.; **Steve Solosky**, Cooper Mechanical; **Curtis Martin**, RW Beckett; **Rich Barron**, Petro Choice.

on Wednesday, March 6 at Copperhead Grille in Bethlehem, PA at 6:30 p.m. Please check the [OESP calendar](#) for further details.

For more information on the Lehigh Valley Chapter, please visit lehigh-valley.thinkoesp.org.

Mid-Atlantic Chapter

At the Mid-Atlantic Chapter's February meeting, **Curtis Martin** of Beckett spoke about his company's products and Oil Heat Controls. We appreciate his time; it was a great presentation.



issue, and we will be providing their gracious support in every way we can think of.

If you want your company to join them as a Corporate Sponsor, please contact OESP headquarters for more information on special packages. We will be very happy to hear from you.

It is unbelievable to think, but the conference is right around the corner! Registration will be opening shortly for EEE attendees and we are pleased to offer a full array of educational opportunities for the entire conference. Registration will feature discounts to OESP members who want to register for the technical education track. This is just another way that your OESP membership pays off.

We will also be featuring a special program designed for students. First, we will present a Technical Career Center featuring a panel discussion of relevant topics for students. In the afternoon the trade show will be open and we will provide a customized floorplan of companies that will be the most relevant for students. We will also provide access to several free training classes that students may attend. If you are an instructor or administrator, please contact us at lstrug@thinkoesp.org for details.

Looking for a great outing at the EEE? You have two choices: First, the **Care to Ride** benefiting Oil Heat Cares will take place on Monday, May 20 leaving from the Hershey Lodge. Click [HERE](#) for the online fundraising app. Second, the **Dave Nelsen Scholarship Golf Outing** will also take place on Monday, May 20 at the Deer Valley golf course as a fundraiser for the scholarship fund.

Sponsorships are available. Please check with your company to see if you can lend support to

the future of the industry (and have a lot of fun in the process.) Click [HERE](#) for available sponsorships.

OESP is also seeking support for the very important Dave Nelsen Scholarship fund. This scholarship fund has provided more than \$300,000 in financial aid to students pursuing careers in the oil and energy field. Thank you to our early sponsors: **ECR International**, **Beckett** and the **Mid-Atlantic Chapter of OESP**, for their generous support of this worthy cause.

You can also book your hotel room now, so don't delay. Visit www.easternenergyexpo.com for reservation details.

You won't want to miss the OESP opening reception being held on Monday, May 20 in conjunction with the EEE Hospitality night. We may have a surprise or two up our sleeves... And, of course, there's the not-to-miss annual awards banquet where we will honor our own who have worked so hard on our behalf, and we will also honor some exceptional future members of our industry.

OESP is accepting applications for these very important awards. Details can be found on the OESP website. They include:



The March meeting will be held on Tuesday, March 12 at Bellissimo's at 6 p.m. Please check the [OESP calendar](#) for more information.

For more information on the Mid-Atlantic Chapter, please visit masma.org.

New Haven Chapter

On February 14, 37 members and guests of the New Haven Chapter celebrated Valentine's Day together. Attendees enjoyed a night out with that special someone and friends. Valentine's Day raffles were held and every lovely lady left with a rose provided by the Chapter.



Nick Perrelli provided some entertainment with his card tricks.

The Chapter invites you to attend the Thursday, March 14 meeting at Brazi's in Long Wharf at 6:30 p.m. Check the [OESP calendar](#) for details.

For more information on the New Haven Chapter, please visit: newhaven.thinkoesp.org.

Connecticut Valley Chapter



Last month, 19 members and guests of the Connecticut Valley Chapter gathered at Portofino's Restaurant for an informative presentation on Energy Kinetics Boilers and Hydrolevel products by **Mark Santangelo** of EK and **John Dunleavy** of Carlin/Hydrolevel.

The Chapter's March meeting will take place on Thursday, March 21 at 6:30 p.m. at Portofino's Restaurant in Kensington, CT. Please check the [OESP calendar](#) for further details.

For more information about the CT Valley Chapter, please visit ct-valley.thinkoesp.org.



- The **Dave Neisen Scholarship**. This award is for students pursuing an education in the oil and energy industry. Please submit applications no later than March 14, 2019. Click [HERE](#) for details.
- The **Dan Holohan Grant**. This award is for instructors at either HVAC colleges or technical high schools who want to continue their education or purchase needed tools or books for the classroom. Please submit applications no later than March 14, 2019. Click [HERE](#) for details.
- **OESP Annual Industry Awards**. It is up to our membership when it comes to nominating people for these awards. Please submit your nomination no later than April 1, 2019. Click [HERE](#) for details.

On behalf of **Jonathan Jaffe** and the rest of the OESP management team, it continues to be a pleasure to serve such a proactive organization focused on member service. OESP is known for its mission of education and service. We are happy to be a part of that. See you soon!

Stay Connected



OESP 2019 Dues

For those who have not paid their dues online, OESP 2019 invoices have been mailed.

If you need a copy of your invoice, please contact Lisa Strug at OESP HQ at lstrug@thinkoesp.org.

Members not paid in full by March 31 will be dropped.

OESP Local Training

Looking for a local chapter meeting? So much is going on at OESP - don't miss out! View our [Calendar](#) now!

Click [HERE](#) to find a local chapter near you.

Looking for some industry training? Click [HERE](#) to find out what's going on in your area.

Click [HERE](#) to view recent photos of chapter meetings on Facebook.

OESP Needs You!

We encourage you to invite a friend or colleague to come to a meeting!

Our goal is not only to increase our membership but to engage those members we have. We believe this goal is achievable; we just need your help to spread the word about the enormous value of membership.

If you're a member and it's been more than six months since you attended a chapter meeting, we invite you to attend your next one for FREE!

Delaware Valley Chapter

Last month, 13 Delaware Valley Chapter members gathered at Anthony's Ristorante and Banquet Center in Drexel Hill, PA to enjoy a good meal as they planned future technical training and brainstormed about ways to get more members and prospective members to attend meetings.



The Delaware Valley Chapter's next meeting will take place on Tuesday, March 19 at 6:30 p.m as members welcome **Paul Duddy** of Honeywell. Please check the [OESP website](#) for further details.

For more information about the Delaware Valley chapter, please visit <http://www.delaware-valley.thinkoesp.org>.

Southeast PA Chapter



Matt Bixler

The February Southeast PA Chapter meeting was focused on business and planning for the Chapter's upcoming Tech Breakfast at Thaddeus Stevens College of Technology tentatively scheduled for March 21. **Matt Bixler**, an HVAC Instructor at Thaddeus Stevens and a regular at Chapter meetings, was in attendance to help drive the planning. Matt has been instrumental in getting students interested and involved in OESP.

Pictured here is **Glenn Spangler**

from Alger Oil and Propane who has been a long-time active attendee at our meetings each month. He has also been instrumental in keeping the Chapter running smoothly.

Thank you to both Matt and Glenn!

The Chapter's March meeting will take place on Tuesday, March 26 at 6:30 p.m. at Capaterra



Just RSVP to the chapter so they know to count you in for dinner and have a great time ON US!

If you're a new member and have never been to a meeting, we invite you to attend your first meeting for FREE! Again, just RSVP to the chapter and enjoy! We feel very strongly that the chapters provide incredibly valuable meetings and we want you to experience that too!

Contact the OESP management office at 888-552-0900 or email us at lstrug@thinkoesp.org and let us know that you're interested in helping out.

Tuesday, March 26 at 6:30 p.m. at Conestoga Restaurant in Lancaster, PA. Please check the [OESP calendar](#) for further details.



Glenn Spangler

For more information about the Southeast PA Chapter, please visit southeastpa.thinkoesp.org.

Long Island Chapter



The Long Island Chapter enjoyed an impressive turnout of 34 members and guests for its February meeting. Speaker **Charlie Masone** of R.W. Beckett discussed some of the lesser-known Beckett products

Please join the Chapter on March 28 at 6:30 p.m. for its March Chapter Meeting at the Holiday Inn in Plainview, NY. Please check the [OESP website](#) for further details.

For more information on the Long Island Chapter, please visit long-island.thinkoesp.org/.



Is your business **getting the message out?**

Take advantage of new opportunities to get more deeply involved with OESP. **New Corporate Packages include:**



- Advertisements in printed and mailed newsletters
- Your ad on our website
- Your logo in our email blasts
- Sponsor message in newsletter
- Media coverage of your sponsorship
- Recognition at the EEE Awards banquet
- And **much more!**

Please contact **Lisa Strug** in the association office to ensure that you are getting the best possible exposure for your company. Call us at 888-552-0900 or email at lstrug@thinkoesp.org.

