



This Issue of the *OESP News* is sponsored by:



January 2019

NORA extended into 2029



The National Oilheat Research Alliance (NORA) is pleased to announce that **President Trump**, on December 20, 2018, signed a ten-year extension for NORA allowing NORA activities to run uninterrupted for the first time ever.

As a component of the Agriculture Improvement Act of 2018 (popularly known as the "Farm Bill"), NORA is authorized to extend its activities until February 6, 2029. This was a great victory for the industry, as all previous extensions were limited to five years. NORA president **John Huber** praised the efforts within the industry as well from other partners.

"NORA offers special thanks to the organizations and individuals in the heating oil industry that worked so hard and effectively to see this through. The Petroleum Marketers Association of America's (PMMA) family of associations was particularly effective. We had strong support in the Senate from **Jeanne Shaheen** (NH), **Patrick Leahy** (VT), and **Susan Collins** (ME) who shepherded this through.

"A number of House members instrumental throughout the process, including **Paul Tonko** (NY) and **Peter Welch** (VT), did outstanding work. Additionally, House Representatives and Senators from oilheat territory throughout the country also pitched in. Also of importance were the strong relationships that the Fuel Merchants Association of New Jersey brought. Of course, the team in Washington of PMAA, New England Fuel Institute and **Squire Patton Boggs** worked hard and smart throughout."

As anticipated, the Congressional Budget Office (the budget scoring agency for Congress) has determined that NORA's collections impact federal revenues and increase the federal deficit. As a remedy, NORA has been amended and will place 25% of its income in escrow for ten years. These funds are not lost to the industry and will become available on October 1, 2028.

Tom Santa, NORA's Chairman, expressed his thanks to the industry and Congress. He noted that NORA provides industry empowerment and that being able to support the lab in NY is critical. NORA's passage is essential to the vitality of our industry.

Charlie Uglietto, NORA's incoming Chairman, stated that the passage of the bill provides the longest time frame for NORA yet. For the first time, NORA can look to a long-term horizon and not be planning to ramp up activities while planning for cessation of activities at the same time.

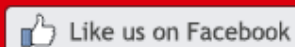
"Now we are in a steady state of activity, and can focus solely on improving

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Fairfield County Chapter Helps Widow Through Winter



Wayne Schalich of Rural Fuels approached Oil Heat Cares with a project for a widow and retiree with several medical issues and debt from doctors' bills.

Carole Syarto, an octogenarian from Milford, CT, had a cracked boiler that hadn't been able to heat her home for more than a month. Schalich quickly realized that Oil Heat Cares could help.

Volunteers installed a Utica Trifire boiler and a H2O-40 indirect water heater. They replaced a three-section cast-iron boiler and two zone valves. The indirect water heater was donated by Utica/ECR International with special thanks to **Howard Dyson**.

The oil burner was donated by R.W. Beckett with appreciation to **John Manning**. The boiler trim and parts were supplied by Bell Simon's at cost, with thanks to **Joe DeNitto**.

Volunteers on the job included **Dave Westerfield** (Fairfield Chapter President), **Brian Fredericks** (Fairfield County Chapter Treasurer), **Brian McCarthy**, **Howard Dyson**, **Neal Garrison** (Fairfield County Chapter VP), **Wayne Schalich**, **Eric Ferigno**, **Brian Magner** and **Sam Rodriguez**.

Thank you to all who helped ensure that Mrs. Syarto will be warm this winter.

Click [HERE](#) to Book your room for the Fourth-Annual Eastern Energy Expo

execution of all of our functions," stated Uglietto.

For more information about NORA and its programs or services, call 703-340-1660 or visit the web site, www.NORAweb.org.

Time to Register for the OESP Spring BOD Meeting March 22-24, 2019



The Spring 2019 Board of Directors meeting will take place on Saturday, March 23 at 10:00 a.m. at the Crowne Plaza Hotel located at Three Executive Boulevard, Suffern, NY 10901.

The room rate is \$129/night and includes breakfast.

The phone number is: 845-357-4800.

The Group code is OES.

Or you can click [HERE](#) to make your reservation online.

Our room block expires on January 30, so please book today.



TENTATIVE SCHEDULE (SUBJECT TO CHANGE):

Friday, March 22

3-5 pm - E-Board meeting
5-6 pm - Convention Committee meeting
6 pm - Dinner on your own
9-12 - Hospitality available

Saturday, March 23

Breakfast on your own (buffet vouchers will be provided)
10 am - BOD meeting
12 pm - Lunch for BOD
1-2 pm - Education Committee meeting
2-6 pm - On your own
6 pm - Dinner for all
8-12 - Hospitality available

Sunday, March 24

Breakfast on your own (buffet vouchers will be provided)
Departure

[Click Here to Register](#)



Thank you to OESP sponsors of the
Eastern Energy Expo!



Nestled between the lower Hudson Valley of New York and Northern New Jersey, at the Crowne Plaza Suffern Hotel you can enjoy the tranquility of the country with easy access to the excitement of New York City.

Enjoy shopping at the Woodbury Commons Premium Outlets, with more than 200 stores from which to choose, or a tour of the Brotherhood Winery, the country's oldest in operation. The historical and beautiful US Military Academy-West Point is an easy, scenic 24-mile drive from the hotel.

For more information about area tourism, click [HERE](#).

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Chapter News

Rhode Island Chapter



In December, the Rhode Island Chapter held its Annual Holiday Party at the Twin Oaks Restaurant in Cranston. There were twenty-seven members and guests who came out to enjoy good food and great company.

Your company name could be here too! Sponsorships are available and booths are selling out quickly. The exhibit hall is already more than 50 percent full and space is going fast! Click [HERE](#) for details or contact us at 888-552-0900 to secure your sponsorship.

Save the Date! Monday, May 20

Join OESP for the Annual Care to Ride, benefiting Oil Heat Cares. Click [HERE](#) for a pledge form. Online fundraising will be coming soon! OR join us for the annual Dave Nelsen Scholarship Golf Outing, benefiting the scholarship fund. Click [HERE](#) for more information.

The Chapter's January meeting will take place on Tuesday, January 8 at 6:30 p.m. at Chelo's Restaurant in East Providence. Please click [HERE](#) for further details.



For more information on the

OESP Executive Board

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[Al Breda](#)

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Vice President

[George Fantacone](#)

Vice President

[Angel Gonzalez](#)



Rhode Island Chapter, please visit rhode-island.thinkoesp.org.

Westchester Chapter

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[Dave Westerfield](#)

Secretary
[Paul Cuprewich](#)

Treasurer
[Bob O'Brien](#)

Education Co-Chair
[Scott Vadino](#)

Education Co-Chair
[Jason Mangos](#)

Thank you Corporate Members

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email **Lisa Strug** at lstrug@thinkoesp.org.

Advanced Fuel Solutions	PB Heat, LLC
B.J. Terroni Co.	Plimpton & Hills
Bell & Gossett (A Xylem brand)	Powderhorn Agency
Bender HVAC	QHT, Inc.
Bradford White Corp.	R.W. Beckett Corp.
Carlin/Hydrolevel	Rathe Associates
CC Controlled Combustion Inc	Riello Burners of NA
Consumer Focus / ServicEdge	Rinnai
Digital Dispatcher, LLC	Roth, USA
ECR International	Shiple Energy
EDOS, INC.	Sid Harvey
Emerson Swan	Slant/Fin
Energy Kinetics	Spilltech
Field Controls Co.	Suntec Industries
Fluid Industrial Associates	TACO, Inc.
Fuel Ox	Testo Inc.
F.W. Webb	Thermo Pride
General Filters	Torrington Supply
Grundfos	Toyotomi USA, Inc.
Honeywell Inc.	Universal Supply Group
Laars Heating Systems	Venco Sales
Mitsubishi Electric	Weil-McLain
New Yorker Boiler	Wohler USA, Inc.
NTI - USA	Wymbs, Inc.
PA Petroleum Assoc	Z-Flex US, Inc

Welcome New OESP Members!

OESP is pleased to welcome the following new members who joined over the fall. We look forward to seeing you at our future meetings!

Richard Baran **PetroChoice**

Last month, the Westchester Chapter was fortunate to have two very informative speakers at its meeting.



Charlie Masone presenting.

Charlie Masone of R.W. Beckett discussed piping for oil burners and all the associated problems with troublesome installations. He outlined the problem-solving techniques he has employed over the years and the benefits of one-pipe systems. He covered troubleshooting and vacuuming and how they dovetailed.



Bob Daros of Heritage Fuel Oil and Propane discussed the proper selection of oil tanks for the specific applications, issues related to them and how best to complete a trouble-free installation.

He recommended oil additives for all outside installations, cautioned against under-deck installs where the pressure treated wood could potentially leach onto the tank and, overall, gave a thought-provoking presentation.



Bob Daros presenting.

Please join the Chapter on January 3 for the first meeting in 2019, at Casa Rina Restaurant in Thornwood at 6:30 p.m. Click [HERE](#) for further details.

For more information on the Westchester Chapter, please visit heatcoolpros.org.

Jim Brady	Air Ideal Inc
Ryan Brandel	Testo Inc.
Greg Elliott	Wohler USA, Inc.
Doug Goodwin	Testo Inc.
Bob Kinkade	B.J. Terroni Co.
Dave Quam	Honeywell Inc.
Lisa Riles	Bell & Gossett (A Xylem brand)
Gabriel Sanchez	Testo Inc.
Tony Wentzel	Buckley Heating & Cooling

OESP 2019 Dues

OESP 2019 invoices have gone out. Please check your inbox.

If you need a copy of your invoice, please contact Lisa Strug at OESP HQ at lstrug@thinkoesp.org.

OESP Local Training

Looking for a local chapter meeting? So much is going on at OESP - don't miss out! View our [Calendar](#) now!

Click [HERE](#) to find a local chapter near you.

Looking for some industry training? Click [HERE](#) to find out what's going on in your area.

Click [HERE](#) to view recent photos of chapter meetings on Facebook.

OESP Needs You!

We encourage you to invite a friend or colleague to come to a meeting!

Our goal is not only to increase our membership but to engage those members we have. We believe this goal is achievable; we just need your help to spread the word about the enormous value of membership.

If you're a member and it's been more than six months since you attended a chapter meeting, we invite you to attend your next one for FREE!

Just RSVP to the chapter so they know to count you in for dinner and have a great time ON US!

If you're a new member and have never been to a meeting, we invite you to attend your first meeting for FREE! Again, just RSVP to the chapter and enjoy! We feel very strongly that the chapters provide incredibly valuable meetings and we want you to experience that too!

The OESP membership committee is working hard under the strong leadership of **George Fantacone**. The committee met at the Board of Directors meeting in Atlantic City and will meet again via conference call this winter.

Contact the OESP management office at 888-552-0900 or email us at lstrug@thinkoesp.org and let us know that you're interested in helping out.

Fairfield County Chapter



Forty members of the Fairfield County Chapter gathered at the Miamogue Yacht Club in Bridgeport, CT last month. **Jim Todd** of R.W. Beckett led the group in a discussion about oil burner service and troubleshooting.

The group enjoyed a hearty buffet and many attendees won raffle prizes donated by various members, vendors and manufacturers. There was a great time had by all!



Please join the Chapter on January 8 for the first meeting of the year. The event will begin at 6 p.m. at Roberto's in Monroe. Click [HERE](#) for details.

For more information about the Fairfield County Chapter, please visit fairfield-county.thinkoesp.org.

Mid Atlantic Chapter

The Mid Atlantic Chapter had a ball at its Annual Holiday Party. Thirty members and their significant others got into the holiday spirit at the Olive Grove Restaurant in Baltimore. Several



door prizes were given away and **Bruce Graham** was the lucky winner of the basket of cheer containing more than \$230 worth of delicious spirits. The food was excellent and included signature Maryland crab cakes.

The Chapter invites you to attend its January 8 meeting at Bellissimo's in Finksburg. Please click [HERE](#) for further details.



Message from the Executive Director

by [Lisa Strug](#)



Happy New Year! I hope that you and your families had a wonderful holiday season.

I am happy to report that dues collection for 2019 went very well in the fall. If you have not paid yet, please provide payment by the end of the month to remain a member in good standing.

Invoices will go out one last time, both electronically and by mail. If you are ever unsure of the authenticity of an email from OESP, please contact Association HQ to inquire. We are happy to check for you, verifying before you click. If you have an issue retrieving your invoice, please let us know and we will resend.

Corporate Members - many of you have already recommitted your support for 2019. You will continue to see your corporate name displayed prominently in issues of the OESP News, like this edition, and in the print issues as well. And don't forget to check out your promotional sign at the EEE. We thank you for your continued support.

It is companies like these that provide speakers for chapter meetings, donate generously to Oil Heat Cares and serve on the local chapter boards around our region. The next time you are looking to do business, check our list of corporate members and consider supporting them to thank them for their involvement in OESP.

And speaking of supporters, we would like to thank our loyal and generous advertisers for their continued support this upcoming year - the third year of the OESP News. Thank you to **Taco, Beckett, Suntec, Wohler, Sid Harvey, Carlin/Hyrdolevel** and **Slant/Fin**.

Not on this list? Your company could be in the next issue - contact us to find out how.

Do you have a friend or colleague that would benefit from membership in OESP? Bring them along to a meeting. This is our busy heating season, but it is also the season that training is more important than ever. Our mission is education and we are always looking to grow our great association and educate the next generation.

OESP is always looking for people who are interested in making a difference in their career and this great association. One of the ways is by providing networking opportunities to help grow your business.

Everyone wants to work with people they know and trust, so get involved in your local chapter and experience the difference it will make for you. Please contact Association HQ or your local chapter president to learn how you can make a bigger difference in 2019.

The Spring BOD meeting is right around the corner. Join us in Suffern, NY at the Crowne Plaza



For more information on the Mid-Atlantic Chapter, please visit masma.org.

Garden State Chapter

The Garden State Chapter held its annual holiday party at Libretti's Restaurant in Orange last month. The Chapter welcomed 10 special OESP guests from the Connecticut Valley, New Haven and Fairfield County Chapters to the event.



Thank you to **Al Breda, Neal Garrison, Rick Glownia, Nick Hoffnumg, Bill Kochiss, Bill McDermott, George Pavlik, George Perrelli, Diane Restivo** and **Dave Westerfield** for making the trip to New Jersey. Everyone enjoyed the delicious food and comedic wit of **Dave Reilly**.

In keeping with the holiday spirit, the New Haven Chapter generously donated \$1,000 to the Garden State Chapter's Toys for Tots charity drive.



The Chapter's January meeting will take place on January 16 at 6:30 pm at Libretti's in Orange. There will be a roundtable discussion on primary controls with Beckett, Carlin & Honeywell. Click [HERE](#) for further details.

For more information on the Garden State Chapter, please visit gardenstate.thinkoesp.org.

Long Island Chapter

The holidays came early last month as the Long Island chapter celebrated its annual holiday party. Sixty-four members and guests ate, drank and were merry as they ushered in the season among friends and co-workers. There were so many prizes that almost everyone went home with something!



Please join the Chapter on January 31 at 6:30 p.m. for its first meeting of the



New Year at the Holiday Inn in Plainview, NY. **Angel Gonzalez** of Carlin/Hydrolevel will be the keynote speaker. Please click [HERE](#) for further details.

corner. Join us in Salem, NJ at the Crowne Plaza Hotel, March 22-24, 2019. Click [HERE](#) for details and registration.

We are counting down the days until the Eastern Energy Expo in May. I am pleased to report that the exhibit hall continues to fill up daily - it is already more than 60 percent full! This is excellent news and a testament to the strength of our combined trade show that after three years has a strong reputation as the premier event for the energy and comfort industries.

Sponsorships are still available and there are many exciting ways to get involved. Click [HERE](#) for the sponsorship prospectus, with your company's name in front of the best and brightest in the industry.

And, don't forget about the Care to Ride and Dave Nelsen Scholarship Golf Outing on Monday, May 20. Details will be available soon. Whether it's a motorcycle, bike, your own two feet or a golf club, get ready to support these worthy causes in Hershey this spring.

Information will be available on our website soon to nominate deserving winners for the OESP prestigious industry awards. And, applications will be posted shortly for the Dave Nelsen Scholarship as well. Thank you to **R.W. Beckett** and **ECR International** for already committing to sponsor the scholarship and helping ensure the future of

our industry.

On behalf of **Jonathan Jaffe**, **Meredith Levy** and the rest of the OESP management team, it continues to be a pleasure to serve the association. Happy New Year!



Click [HERE](#) to view the entire Facebook photo album of this fun event.

For more information about the Long Island chapter, please visit [long-](#)

island.thinkoesp.org.

New York City Chapter

The New York City Chapter had its annual holiday party last month at the beautiful Russo's on the bay in Howard Beach, NY. More than 50 members and guests including special guest, Santa, came together for a fantastic night of food, friends and fun. There were great prizes and a bottle of Champagne for everyone. A wonderful time was had by all!



The Chapter's next meeting will be Tuesday, January 8 at 6:30 p.m. at Monahan & Fitzgerald in Bayside, NY. Click [HERE](#) for details.

Click [HERE](#) to view the entire Facebook photo album of this fun event.



For more information on the New York City chapter, please visit <http://nyc.thinkoesp.org/>.

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- And **much more!**

Please contact **Lisa Strug** in the association office to ensure that you are getting the best possible exposure for your company. Call us at **888-552-0900** or email at lstrug@thinkoesp.org.

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