

OESP News



Oil & Energy Service Professionals

August 2019 Issue

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Register Now for the Oilheat Retreat!

Mark your calendars and join OESP at the fall Oilheat Retreat, taking place September 13-15, 2019 at the Wyndham Hotel in Gettysburg, PA.

Gettysburg is known for its three-day battle in 1863, but today the historic town is a year-round destination with a wide range of attractions and events. History lovers from around the world visit the Gettysburg Battlefield to learn about the Civil War and explore the Pennsylvania countryside.

Even if you are not a history buff, there is plenty to do in the Gettysburg area to keep you busy for a full weekend getaway. Gettysburg is a charming historic town with great antique shops and art galleries. The beautiful countryside of Adams County is apple country and home to the National Apple Museum and the Gettysburg Wine and Fruit Trail.

The Majestic Theatre offers live theatrical performances, concerts, and movies.

The general board meeting will take place on Saturday, September 14 at 10 am. A tentative agenda is available on the OESP online calendar. Hotel reservations are now available at \$145/night. The special retreat rate includes complimentary self-parking, 2 daily breakfast coupons, and free in-room WiFi.

The reservation deadline is Monday, August 12, so call 717-339-0020 today and use code OES to reserve your spot today!

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Message from the President

By Ralph Adams

Welcome to the August issue of *The OESP News*. I hope you are enjoying some much-needed rest and relaxation, getting refreshed and preparing for the busy heating season.

In this issue, you will see how each chapter of OESP is gearing up for the year. For many chapters, we are outlining all meetings dates for the year. We hope you will mark your calendars now so that you won't miss out on terrific training opportunities taking place all year long.

We are happy to welcome the re-invigorated Pine Tree Chapter to our OESP family, under the leadership of **Jim Mack** of Estes Oil. If you are in the Maine area, please contact either myself or Jim if you have interest in getting involved.

We have had discussions with others who are interested in starting a chapter in upstate New York and would encourage you to get involved there as well. The more members we have, the more education we can provide for our industry.

Whether you are a manufacturer, a service manager or a technician, OESP's mission is education we provide exceptional opportunities for education at all levels. The value of your membership comes from participating in the 20-22 monthly meetings offered throughout the region. The training and networking is invaluable to your job and remains the primary reason for your membership.

That's why so many of your peers dedicate themselves to the membership effort. While it requires time, energy

and passion, we all benefit from a strong and growing, consistent base of opportunity. Please join us in our efforts as often as possible.

The results are in from the fourth-annual Eastern Energy Expo and I am pleased to report that the feedback was extremely positive.

Exhibitor traffic was excellent and, of course, happy vendors make for a great show. That said, there is always room for improvement and the EEE committee looks forward to incorporating some of the offered suggestions into an even better show as we move to Mohegan Sun in Uncasville, CT in 2020, where for the first time, all exhibitors will be under one roof in their new convention center space.

OESP's financials continue to be stronger than in recent history, due, in part, to the partnership created by the Eastern Energy Expo.

This year's Oilheat Retreat will be taking place in Gettysburg, Pa., September 13-15 with the board meeting taking place on Saturday, September 14 at 10 a.m. I urge you to attend, get involved and make an even bigger impact in OESP and with your personal goals.

Thank you for continuing to empower me to lead the charge. There are so many great things happening with OESP and I am thankful to be a part of it.



Welcome New Corporate Member, E Instruments!



E Instruments by Sauer mann specializes in the design, manufacture and market of a complete range of innovative instrumentation solutions encompassing portable Emissions and Combustion Analyzers, and Indoor Air Monitors especially designed for the industrial, HVAC, commercial, and institutional markets worldwide. E Instruments' continued success is based on our commitment to:

- Design instruments to meet our customer's needs
- Apply our expertise to monitoring unique and specialized applications
- Deliver analyzers and monitors built with quality in mind
- Provide excellent customer support

In 2018, E Instruments was acquired by The Sauer mann Group, expanding our portfolio to include HVAC instrumentation tools, condensate pumps and equipment support accessories.

For more information about E Instruments, visit e-inst.com.

Dave Nelsen Scholarship Winners Announced



From left: Angel Gonzalez, OESP Scholarship Committee Chair; winners Douglas Sebastian, Sean Meade, Dylan Cote, Peter Bennett and Ian West

OESP is pleased to announce the winners of the 2019 Dave Nelsen Scholarship.

The Dave Nelsen Scholarship was established in 1999 as a way to remember and recognize the commitment to education made by OESP member **Dave Nelsen**. The scholarship is awarded to students or technicians who are currently or planning to attend a technical college or trade school, pursuing a career in the oil & energy industry.

"We are extremely proud of the 2019 Dave Nelsen Scholarship recipients," OESP President **Ralph Adams** said. "These individuals are the best of the best applicants and we are confident that they will continue the legacy of **Dave Nelsen**."

"We are very thankful to our corporate, association and OESP chapter sponsors, who, along with OESP, co-sponsor the scholarships each year," Adams added.

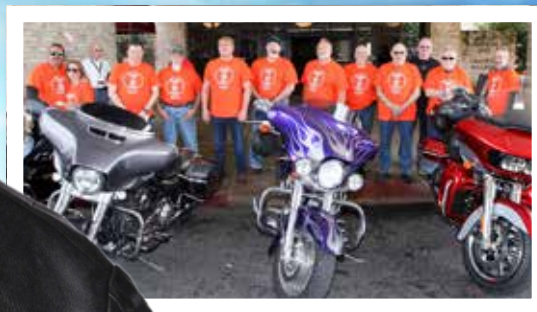
"Our company is proud to be able to offer educational assistance to young people entering our industry" said **Michael Klas**, Director of Sales and Marketing from ECR International, which supports the scholarships. "A career in the HVAC industry will offer a wealth of opportunities for these fine scholarship recipients."

"We are proud to give back to our industry in this valuable way," **Kevin Beckett**, President & CEO of Beckett

Corporation, added. "It means a lot to us to support our future by providing this opportunity to students each year!"

The 2019 Dave Nelsen Scholarship winners are:

- **Peter Bennett** - Attends Pennsylvania College of Technology in Williamsport, Pa. and resides in Sea Cliff, N.Y. This scholarship was co-sponsored jointly by the OESP New York City and Westchester Chapters.
- **Dylan Cote** - Attends Bristol Tech in Bristol, Conn. and resides in Farmington, Conn. This scholarship was sponsored by ECR International.
- **Sean Meade** - Attends Springfield Technical Community College in Springfield, Mass. and resides in South Hadley, Mass. This scholarship was co-sponsored by R.W. Beckett.
- **Douglas Sebastian** - Attends Camden County College in Camden, N.J. and resides in Hammonton, N.J. This scholarship was co-sponsored by the OESP Mid Atlantic Chapter.
- **Ian West** - Attends Pennsylvania College of Technology in Williamsport, Pa. and resides in Hummelstown, Pa. This scholarship was co-sponsored by the South Central Pennsylvania Energy Association.



Thanks to all who helped raise more than \$20,000 for families in need!

Welcome New Corporate Member, NEFI!

Since 1942, the New England Fuel Institute (NEFI) has been a leading voice for wholesale and retail distributors of liquid heating fuels in the United States. NEFI members are mostly small, family-owned and operated businesses that deliver heating oil, propane and renewable fuels such as Bioheat® to millions of American homes. These dedicated home comfort providers often develop close relationships with their customers and local communities, and are recognized leaders in energy efficiency, conservation and safety.

Since its inception, NEFI has been a fierce advocate for the home heating industry, pressing their case before policymakers in the region and in Washington, DC. In 2006, NEFI expanded its Government Relations



program by creating the "Legislative & Regulatory Action Center" (LRAC), an in-house lobby shop that is tasked with advancing the industry's public policy agenda, organizing grassroots efforts and providing members with up-to-the-minute developments in the nation's capital. NEFI opened an office in Washington, DC.

NEFI is proud to announce that the NEFI Energy Show has joined with the Southern New England Energy Conference for the HEAT Show, coming this September 15-18 to the Rhode Island Convention Center in Providence. The show will feature demonstrations, educational webinars, NORA updates, and much more.

For more information about NEFI and the HEAT Show, visit nefi.com or heatshow.com.

Upcoming 2019-20 Chapter Meetings

Visit thinkoesp.org for meeting details. Meeting dates subject to change - please consult your local chapter before attending.

Don't see your chapter here? Email your meeting dates to lstrug@thinkoesp.org to have them added to the calendar.

Boston-Southeast Chapter

Oct. 16	Jan. 15	Apr. 15
Nov. 20	Feb. 19	May 20
Dec. 18	Mar. 18	

Bucks-Mont Chapter

Sept. 11	Jan. 8	May 13
Oct. 9	Feb. 12	Jun. 10
Nov. 13	Mar. 11	
Dec. 11	Apr. 8	

Connecticut Valley Chapter

Sept. 19	Jan. 16	May (Quad Chapter Meeting TBD)
Oct. 17	Feb. 20	
Nov. 21 (Thanksgiving)	Mar. 19	Jun. 18
Dec. 5 (Holiday Party)	Apr. 16	

Central PA Chapter

Sept. 25	Dec. (Holiday Party TBA)	Mar. 25
Oct. 30	Jan. 29	Apr. 29
Nov. 20 (Thanksgiving)	Feb. 26	

Delaware Valley Chapter

Sept. 16	Jan. 20	May 18
Oct. 21	Feb. 17	Jun. 10
Nov. 18	Mar. 16	
Dec. 16	Apr. 20	

Eastern CT Chapter

Sept. 17	Jan. 21	May 19
Oct. 15	Feb. 18	May (Quad Chapter Meeting TBD)
Nov. 19	Mar. 17	
Dec. 17	Apr. 21	

Fairfield County Chapter

Sept. 10	Jan. 7	May 5
Oct. 1	Feb. 4	May (Quad Chapter Meeting TBD)
Nov. 5	Mar. 3	
Dec. 3	Apr. 7	

Garden State Chapter

Sept. 18	Jan. 15	Apr. 15
Oct. 16	Mar. (Joint Meeting in South Jersey TBD)	May 13
Dec. 4		

Lehigh Valley Chapter

Sept. 4	Dec. 4	Mar. 4
Oct. 2	Jan. 8	Apr. 1
Nov. 6	Feb. 5	May 6

Long Island Chapter

Sept. 26	Jan. 30	Apr. 30
Oct. 24	Feb. 27	
Nov. 21	Mar. 26	

NH-VT Chapter

Sept. 12	Jan. 9	Apr. 9
Oct. 10	Feb. 13	May 14
Nov. 14	Mar. 12	Jun. 11

New Haven Chapter

Sept. 12	Dec. 12	Apr. 9
Oct. 10	Jan. 9	May (Quad Chapter Meeting TBD)
Nov. 14	Feb. 13	
	Mar. 12	

Northeast MA Chapter

Sept. 10	Jan. 7	Apr. 7
Oct. 1	Feb. 4	May 5
Nov. 5	Mar. 3	

Pioneer Valley Chapter

Sept. 25	Jan. 22	May (TBD)
Oct. 23	Feb. 26	Jun. 24
Nov. 27	Mar. 25	
Dec. (TBD)	Apr. 22	

Rhode Island Chapter

Sept. 10	Jan. 14	May 12
Oct. 8	Feb. 11	Jun. 9
Nov. 12	Mar. 10	
Dec. 10	Apr. 14	

Southeast PA Chapter

Sept. 24	Nov. 26	Mar. 24
Oct. 22	Jan. 28	Apr. 28
	Feb. 25	

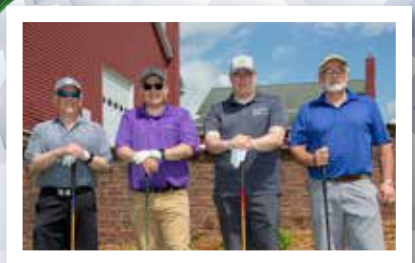
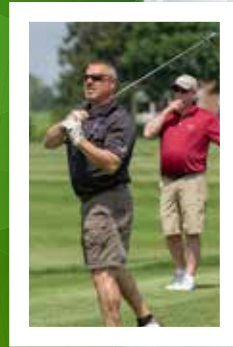
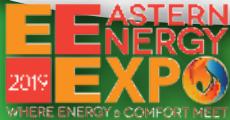
South Jersey Chapter

Sept. 24	Feb. 25	Apr. 28
Oct. 22	Mar. (Joint Meeting in South Jersey TBD)	
Jan. 28		

Westchester Chapter

Sept. 5	Dec. 5	Apr. 2
Oct. 3	Jan. 2	May 7
Nov. 7	Feb. 6	Jun. 4
	Mar. 5	

2019 DAVE NELSEN SCHOLARSHIP GOLF TOURNAMENT



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Training sessions in the OESP local chapters are happening now!

You won't want to miss out!

Join today at thinkoesp.org



Message from the Executive Director

By Lisa Strug

Happy Summer!

The Oilheating season will be upon us before we know it. OESP's local chapters are getting ready for the year, planning meetings and events to maximize your membership. And things are buzzing at OESP headquarters.

This year's Oilheat Retreat will be held in Gettysburg, Pa. from September 13-15. We expect a great turnout as we get ready for one of the best events of the year. If you haven't signed up yet, please do so. The hotel room block expires on August 13.

During these summer months, it is the ideal time to think about your chapter and how you can help it grow in the coming year.

Do you have a friend or colleague that would benefit from membership in OESP? Bring them along to a fall meeting. It is more important than ever to continue to build our great association and educate the next generation. New members can join now and get the remainder of 2019 and all of 2020 included in one price!

OESP is always looking for new members interested in making a difference in their career and the association. Networking opportunities are the ideal way in which we can all grow our business. Everyone wants to work with people they know, so get involved in your local chapter and experience the difference it will make for you.

When OESP wins, everybody wins! Please contact me or your local chapter president to learn how you can make a bigger difference.

This summer, we are thrilled that the list of our corporate members continues to grow. We welcome **E-Instruments** and **NEFI** to our corporate member family this year. You can read a

bit about them in this newsletter. I also urge you to visit their websites to find out about them.

Corporate support is vital to our success and I hope that you will welcome new corporate sponsors with open arms.

By now, you have seen plenty from our great and generous advertisers. Thank you to **Beckett, Taco, Suntec Industries, Wohler, Sid Harvey, General Filters** and **Carlin/Hydrolevel**. Their ads are featured in this issue, as part of strategic annual marketing packages. Your company could be in the next issue – contact us to find out how.

On behalf of **Jonathan Jaffe, Meredith Levy** and the rest of the OESP management team, it continues to be a pleasure to serve you. We look forward to seeing you in Gettysburg!



OESP Scholar Wins Bronze Medal in Pennsylvania

Congratulations, **Caleb Keebler!**

Caleb was recognized for outstanding performance earlier this year by the Southeast PA chapter with a \$500 scholarship to the Lancaster County Career & Technology Center in Brownstown, PA.

In addition, he was named the Pennsylvania State Skills Champion, and last month he participated in the National Skills competition in Kentucky. He took the Bronze medal, taking third place out of 29 competitors from other Career & Technology Centers across the country.



It's easy to have your OESP photo featured in the OESP News! Email the pictures and details to the OESP office at lstrug@thinkoesp.org.



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NORA Budget Released for Comment

The proposed 2020/21 biennial Budget for the National Oilheat Research Alliance



has been released for public comment. At the conclusion of the public comment period, the budget will be forwarded to the Department of Energy. Comments are due by September 1, 2019; anyone interested in reviewing/commenting should contact JHuber@NORAweb.org.

The 2020/2021 budget incorporates the 2014 and 2018 changes in the NORA statute, emphasizes research & development and adds an energy efficiency component. It also continues to emphasize close working relationships with state associations.

For more information about NORA and its programs or services, call **703-340-1660** or visit www.NORAweb.org.



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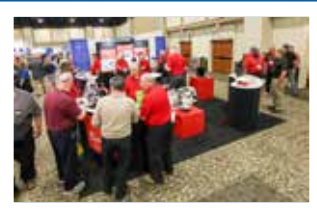
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