

OESP News



Oil & Energy Service Professionals

December 2019

This Issue of the OESP News is sponsored by:



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Oil Heat Cares Helps 83-Year-Old Widow of Korean War Vet



Left to right: **Bill Kochiss**, **Mrs. Susi**, **Mike Briganti**, **Marty Briganti**, **Jason Bonet** and **Al Breda**

Mrs. Susi, an 83-year-old widow of a Korean war vet, lives by herself. She met her late husband in college after the Korean war and they remained together until her husband's death.

Mrs. Susi has been battling multiple medical issues, including recent heart surgery, and could not afford a much-needed boiler replacement. That's when Oil Heat Cares stepped in. With the help of many volunteers and company donations, her boiler and water heater have been replaced in time for winter.

There is also an old steel oil tank that will be replaced when the amount of oil in her tank is low. Roth generously donated the tank and **Keith O'Hara** from Milro Group has offered to install the Roth tank.

Thank you to **Marty Briganti**, **Mike Briganti**, and **Jason Bonet** of Standard Oil, **Brian Frederick** and **Katie Pappalardo** of Hoffman Energy, **Maryann Parizo** of Torrco, and **Bill Kochiss** and **Al Breda** of Sippin Energy. And thank you to following companies that contributed supplies for

for your company to get in front of the best and brightest in the industry.

Email lstrug@thinkoesp.org for more information or call 888-552-0900.

the project: Utica Boilers, Dyson Associates, Bell/Simons, Torrco, Roth and Milro Group CT.



Left to right: Brian Frederick, Katie Pappalardo, Jason Bonet, Marty Briganti and Mike Briganti

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OESP 2020 Dues

OESP 2020 invoices have gone out. Please check your inbox.

If you need a copy of your invoice, please contact Lisa Strug at OESP HQ at lstrug@thinkoesp.org.

Save The Date for the OESP Spring BOD Meeting March 27-29, 2020



Believe it or not, spring will be here before we know it.

Planning is already underway for the Spring 2020 Board of Directors meeting, taking place Saturday, March 28, 2020 at 9 a.m. (note the new time) at Mohegan Sun, home of the 2020 Eastern Energy Expo, located in Uncasville, CT. Come for a preview of this beautiful venue before the EEE!

Mohegan Sun, created in 1996 by the Mohegan Tribe of Connecticut, is one of the most amazing destinations with some of New England's finest dining, hotel accommodations, retail shopping, live entertainment and sporting events. Boasting two unique casinos, Mohegan Sun is also host to two luxurious spas, world-class meeting facilities, as well as a state-of-the-art Poker Room.

Visitors to Mohegan Sun will also discover Mystic Country, a region rich in compelling museums, attractions, vineyards and more. The scope of things to see and do near Mohegan Sun is extensive - from maritime museums and historic sites, to parks, galleries and breweries. Year-round possibilities include performing arts shows, fine factory outlets and a variety of great local shops.

Click [HERE](#) for meeting information and to register online.

Agenda information will be available in early 2020. Check the [OESP website](#) for details.

Sending Our Thoughts



OESP wishes our own **Charlie Bursey** a speedy recovery! Charlie suffered a stroke last week and we are keeping him in our thoughts for a full recovery!



It is with a heavy heart that we announce the passing of **Dot Moser**, wife of **Jay Moser**. Her obituary can be found [HERE](#). In lieu of flowers, the family is asking for donations to the Philadelphia Zoo: Attn: Development Dept., 3400 W. Girard Ave., Philadelphia, PA 19104.

Chapter News

Rhode Island Chapter

The Rhode Island Chapter was pleased to welcome **John Dunleavy** of Carlin Hydrolevel to its November meeting. Thirty members and guests enjoyed John's presentation on the CAP system kit and 70200 Universal Primary Control. Attendees also received an update on the effects of biofuel in regard to oil burner operation.



Please join the Chapter at its holiday party at Johnas Restaurant in Johnston on Wednesday, December 4 at 5:30 p.m. Please click [HERE](#) for further details.

For more information on the Rhode Island chapter, please visit rhode-island.thinkoesp.org.





Westchester Chapter

Last month, Westchester Chapter members were fortunate to have **Ray Cwiek** from Rheem Water Heating speak on the subject of tankless water heaters. Venco Sales, the local rep, also highlighted the positives of the newest product offerings.

In addition, at the meeting, the Chapter's "Tech Talk" series continued with a discussion led by **Peter Gasperini** on manifolds and separation of piping, including air separation.



The next Chapter meeting will take place on Thursday, December 5 at the Casa Rina Restaurant in Thornwood at 6:30 p.m. Please click [HERE](#) for further details.

For more information on the Westchester chapter, please visit heatcoolpros.org.



Peter, our president and Larry "the gavel."

Fairfield County Chapter

In November, 38 members and guests attended the Fairfield County Chapter's meeting at Roberto's in Monroe. **Jeff Richards** and **Frank Granville** held an instructive 2-hour class on ECM technology, as well as replacement motors and procedures.

Members warmly greeted their newest member, **Matthew Juliano**, 2017 and 2018 Dave Nelsen Scholarship recipient.



Left to right: **Al Breda**, **Matt Juliano** and **Dave Westerfield**

The Chapter will host a holiday party on Friday, December 13 at 6 p.m. at Miamogue Yacht Club in Bridgeport. For details, click [HERE](#).

For more information on the Fairfield County Chapter, please visit: fairfield-county.thinkoesp.org.



Mid-Atlantic Chapter

The Mid-Atlantic Chapter held its November meeting at Fratelli's in Hyattsville, MD. The Chapter has been alternating the meeting locations to attract individuals and companies from around the state. Eleven attendees were treated to a great presentation by **Rosemarie Bartchak** of Boyertown Furnace on the topic of NRGMAX oil furnace control.

The December meeting will be the chapter's Holiday Party on Tuesday, December 10 at Olive Grove in Linthicum at 6 p.m. Please click [HERE](#) for more information.

For more information on the Mid-Atlantic Chapter, please visit masma.org.



Connecticut Valley Chapter

In November, the Connecticut Valley Chapter hosted its first Beer, Wine and Spirits Tasting. The event featured more than 100 different varieties of beer, wine and spirits that were available to taste, courtesy of WorldWide Wine & Spirits. The Chapter raised money and everyone had a great time. The Chapter will no doubt be hosting this event again.



DJ **Berk Little** with co-chairman **Rick Glownia** and **Hank Mailhot**



Dave Sousa and **Hank Mailhot** welcoming **Ed Ryan**

A special thank you to all who worked the event, especially **Hank Mailhot**, **Joanne Mailhot**, **Berk Little**, **Lisa Little**, **Dave Sousa**, **George Pavlik**, **George Perrelli** and **Diane Restivo** of the New Haven Chapter.

Also, there's an extra thank you to **Paul Winarski** for filling his van with the 200 rented glasses and containers and returning them.

The Chapter is hosting a Holiday Party on Thursday, December 5 at 6:30 p.m. at Portofino's Restaurant in Kensington, CT. Please click [HERE](#) for further details.



Audrey Perrelli and Ed Ryan

For more information about the CT Valley Chapter, please visit ct-valley.thinkoesp.org/.



Eastern Connecticut Chapter

On the evening of November 19, the Eastern CT Chapter of OESP welcomed 22 members for dinner and a meeting featuring a guest speaker, **Chuck Dunn** of Peerless Boilers.

Attendees listened intently to Chuck's presentation on steam boiler installation and piping tips. Steam is a vast subject and a huge amount of information was covered but there was more to review than time allowed. The good news is that Chuck will return in the future to continue the robust discussion.

The Chapter's December meeting will take place on Tuesday, December 17 at 6:30 p.m. at the Norwich Holiday Inn. Please click [HERE](#) for further details.

For more information on the Eastern Connecticut chapter, please visit: eastern-ct.thinkoesp.org/.

New York City Chapter

At the New York City Chapter's November meeting, more than 50 attendees came out to welcome NYC Department of Building's Boiler Division Director **Tarek Kahlil**. The Chapter gained useful information from Tarek's review of process changes and boiler permits including Mobile Boiler Filings, First Fire and Test Failures.



The Chapter's next meeting will be its holiday celebration on Wednesday, December 4 at Russo's on the Bay in Howard Beach. Please click [HERE](#) for details.



For more information on the New York City chapter, please visit <http://nyc.thinkoesp.org/>.



Pioneer Valley Chapter

In October, the Pioneer Valley Chapter welcomed **John Dunleavy** of Carlin/Hydrolevel as its guest speaker. John gave a very informative presentation on Carlin's new Combustion Air Proving System. Two potential new members came to their first meeting, and one of them, **Christopher Momaney**, was the lucky 50/50 winner!

On December 18 at 7 p.m., the Chapter will host its annual Holiday Party at Tavern Restaurant in Westfield. Please click [HERE](#) for further details.

For more information on the Pioneer Valley Chapter, please visit pioneer-valley.thinkoesp.org.

Save the Date!



Planning for the Fifth-annual Eastern Energy Expo is underway and sponsor/exhibitor registration is now open! Click [HERE](#) for sponsorship information.

The Exhibit Hall is nearly 60 percent sold. Don't delay in booking your

Thank you to OESP Sponsors of the EEE who have already committed their support.

booth!

Call us at 888-552-0900 with questions about sponsoring or exhibiting.

[Book your booth today!](#)

Check back for hotel room reservation information, coming soon.

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Taco **Beckett.** **Carlin™** **HYDROLEVEL COMPANY**
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OESP Needs You!

We encourage you to invite a friend or colleague to come to a meeting! Our goal is not only to increase our membership but to engage those members we have. We believe this goal is achievable; we just need your help to spread the word about the enormous value of membership.

If you're a member and it's been more than 6 months since you attended a chapter meeting, we invite you to attend your next one for FREE!

Just RSVP to the chapter so they know to count you in for dinner and have a great time ON US!

If you're a new member and have never been to a meeting, we invite you to attend your first meeting for FREE! Again, just RSVP to the chapter and enjoy! We feel very strongly that the chapters provide incredibly valuable meetings and we want you to experience that too!

The OESP membership committee is working hard under the strong leadership of **George Fantacone**. We invite you to join us in our efforts!

Contact the OESP management office at 888-552-0900 or email us at Istrug@thinkoesp.org and let us know that you're interested in helping out.



Don't *bag* this amazing deal!



Join OESP now and your membership includes:

- 2019-20 heating season
- 2020 HVAC season
- the beginning of the 2020 heating season

**That's nearly a two-for-one deal
on the heating seasons!**

Lock in 2019 membership pricing now!

Get the remainder of 2019 and all of 2020 for one low price!

Training sessions in the OESP local chapters are happening now!
You won't want to miss out!

Join today at  thinkoesp.org

Thank you Corporate Members

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email **Lisa Strug** at lstrug@thinkoesp.org.

Advanced Fuel Solutions
B.J. Terroni Co.
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Bender HVAC
Bradford White Corp.
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CC Controlled Combustion Inc
Consumer Focus / ServicEdge
Digital Dispatcher, LLC
ECR International
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Energy Kinetics
Field Controls Co.
Fluid Industrial Associates
Fuel Ox
F.W. Webb
General Filters
Grundfos
Laars Heating Systems
Mitsubishi Electric
NEFI
New Yorker Boiler
NTI - USA

Message from the Executive Director

by [Lisa Strug](#)



Planning for the Eastern Energy Expo is in full swing. I am pleased to report that the exhibit hall is nearly 60 percent full and we are still more than five months away. This is excellent news and a testament to the strength of our combined trade show that, in its fifth year, has a strong reputation as the premier event for the energy and comfort industries.

I would like to highlight the OESP sponsors already committed to joining us at the EEE: **Taco, R.W. Beckett, Weil-McLain, Carlin/Hydrolevel, F.W. Webb, Rinnai, Resideo** and **Bosch**. We thank them for the generous support and look forward to working together in the coming year.

Sponsorships are still available and there are many exciting ways to get involved. Click [HERE](#) for the sponsorship prospectus and find out how to have your company's name in front of the best and brightest in the industry.

On another note, OESP membership dues invoices have now been sent out. For those of you with emails in our system, you should have received them electronically. For ease and convenience, you do not need to log in to process your dues. Simply click the link and pay online. For those without email, a mailed invoice was sent.

PA Petroleum Assoc
PB Heat, LLC
Powderhorn Agency
QHT, Inc.
R.W. Beckett Corp.
Rathe Associates
Resideo
Riello Burners of NA
Rinnai
Roth, USA
ShIPLEY Energy
Sid Harvey
Slant/Fin
Spilltech
Suntec Industries
TACO, Inc.
Testo Inc.
Thermo Pride
Torrington Supply
Toyotomi USA, Inc.
Universal Supply Group
Venco Sales
Weil-McLain
Wohler USA, Inc.
Wymbbs, Inc.
Z-Flex US, Inc

Welcome New OESP Members!

OESP is pleased to welcome the following new members who joined last month. We look forward to seeing you at our future meetings!

Dan Breiter
Dave Crussel
John Eldrich
Justin Field
Sean Herrick
Bill McLellan
Brad Parker
Eric Pelchat
Gus Sfakianos
Dennis Simmons
Josh Toth
Sean Wall
Anthony (Andy) Wheeler

OESP Local Chapters

Looking for a local chapter meeting?

So much is going on at OESP - don't miss out! View our [Calendar](#) now!

If you are ever unsure of the authenticity of an email from OESP, please contact Association HQ to inquire. We are happy to check for you, verifying before you click. If you have an issue retrieving your invoice, please let us know and we will resend.

Do you have a friend or colleague who would benefit from membership in OESP? Bring them along to a meeting! This is our busy season, but it is also the season that training is more important than ever. Our mission is education and we are always looking to grow our great association and educate the next generation.

The "Nearly 2 for 1" membership promotion is nearing an end as we get ready to close out 2019. Please encourage your colleagues to join now and they will not be billed again until 2021.

Registration is open for the Spring Board of Directors meeting, March 27-29, 2020 at Mohegan Sun in Uncasville, CT. Get ready to preview this beautiful venue in advance of the fifth-annual EEE! Click [HERE](#) to register and click [HERE](#) to book your hotel room. Please note that you must book your room through our block in order to have breakfast included in your room rate.

And, mark your calendars NOW for the Fall Oilheat retreat, which will take place at the DoubleTree by Hilton Hotel in Portland, ME, September 10-13, 2020. We hope to include some technical training and possibly an additional outing on Friday. Please check back for details as they unfold.

OESP is always looking for people who are interested in making a difference in their career and this great association. One of the ways is by providing networking opportunities to help grow your business.

Everyone wants to work with people they know and trust, so get involved in your local chapter and experience the difference it will make for you. Please contact me or your local chapter president to learn how you can make a bigger difference.

As we look forward to 2020, I would also like to draw your attention to the corporate members that keep OESP afloat. It is companies like these that provide speakers for chapter meetings, donate generously to Oil Heat Cares and serve on the local chapter boards around our region. The next time you are looking to do business, check our list of corporate members and consider supporting them to thank them for their involvement in OESP. Click [HERE](#) for the list, available on our website.

And speaking of supporters, we would like to thank our loyal and generous advertisers for their support in 2019. **Beckett, Taco, Suntec Industries, Wohler, Sid Harvey, General Filters** and **Carlin/Hydrolevel**. And, we are proud to welcome **Roth** as an annual sponsor in 2020!

Click [HERE](#) to find a local chapter near you.

Click [HERE](#) to view recent photos of chapter meetings on Facebook.

Your company could be in the next issue of the OESP News. Contact us to find out how.

On behalf of **Jonathan Jaffe, Meredith Levy** and the rest of the OESP management team, it continues to be a pleasure to serve the association. Our very best wishes for a happy, healthy and prosperous holiday season. Stay warm.

Is your business *getting the message out?*

Take advantage of new opportunities to get more deeply involved with OESP. **New Corporate Packages include:**



- Advertisements in printed and mailed newsletters
- Your ad on our website
- Your logo in our email blasts
- Sponsor message in newsletter
- Media coverage of your sponsorship
- Recognition at the EEE Awards banquet
- And ***much more!***

Please contact **Lisa Strug** in the association office to ensure that you are getting the best possible exposure for your company. Call us at **888-552-0900** or email at lstrug@thinkoesp.org.

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