

OESP News



Oil & Energy Service Professionals

January 2020

This Issue of the OESP News is sponsored by:



Divisions of C. Cowles & Company

Time to Register for the OESP Spring BOD Meeting March 27-29, 2020



The Spring 2020 Board of Directors meeting will take place on Saturday, March 28, 2020 at 9 a.m. (note the new time) at Mohegan Sun in Uncasville, CT, home of the 2020 Eastern Energy Expo. Come for a preview of this beautiful venue before the EEE!

The room rate is \$159/night and includes breakfast.

The phone number is: 866-708-1340.

The Group code is OESP20.

Or you can click [HERE](#) to make your reservation online.

Our room block expires on March 6, so please book today.

**TENTATIVE SCHEDULE
(SUBJECT TO CHANGE):**

Friday, March 27
4-6 pm - E-Board meeting



6 pm - Dinner on your own
9 pm - Hospitality available

Saturday, March 28

Breakfast on your own
9-11 am - BOD meeting (registration required)
11-12 pm - Education Committee meeting
12 pm - Lunch for BOD
6:30 pm - Dinner for all (registration required)
8 pm - Hospitality available

Sunday, March 29

Breakfast on your own
Departure

Your logo could be here!

OESP has all new opportunities for your company to get in front of the best and brightest in the industry.

Email lstrug@thinkoesp.org for more information or call 888-552-0900.

[Click Here to Register](#)

OESP Executive Board

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Mohegan Sun, created in 1996 by the Mohegan Tribe of Connecticut, is one of the most amazing destinations with some of New England's finest dining, hotel accommodations, retail shopping, live entertainment and sporting events. Boasting two unique casinos, Mohegan Sun is also host to two luxurious spas, world-class meeting facilities and a state-of-the-art Poker Room.

Visitors to Mohegan Sun will also discover Mystic Country, a region rich in compelling museums, attractions, vineyards and more. The scope of things to see and do near Mohegan Sun is extensive - from maritime museums and historic sites, to parks, galleries and breweries. Year-round possibilities include performing arts shows, fine factory outlets and a variety of great local shops.

Click [HERE](#) for meeting information and to register online.

Oil Heat Cares in Massachusetts



Left to right: **Roxanne Cundiff**, **Leonard Brusio**, **Eleanor Tonelli** (home owner), **Max Riley** and **Jose Colon**.

In September, Oil Heat Cares installed a new Weil McLain Boiler with a Carlin burner in the home of Eleanor Tonelli in Agawam, MA. Eleanor expresses her gratitude in the following letter:

September 13, 2019

There are so many people to thank. First and foremost beginning with owner of Baystate Fuel Oil Inc., Leonard Brusco. Baystate Fuel Oil is a family owned business that I have been a customer of for over 35 years. Without Lenny and his team, none of this would have been possible.

This has been an overwhelming experience for me. I can't begin to put into words how grateful I am to everyone involved. Thanks to Oil Heat Cares, the non-profit organizations connected with them, the equipment suppliers, service technicians and especially Max and his team.

Lenny and his team have always offered professional, friendly services from a family owned business who treat you like you are a part of their family. I will always be indebted to him and his family for choosing me for the recipient of a new furnace.

I hope that this letter communicates to all that were involved how truly grateful I am to all of you. You will be especially thought of on the cold winter days to come.

With Gratitude,



Eleanor Tonelli

Chapter News

Delaware Valley Chapter

Last month, 13 Delaware Valley Chapter members gathered at Anthony's Ristorante and Banquet Center in Drexel Hill, PA to enjoy a good meal and an informative presentation by **Lou MccKay** of Honeywell/Resideo. Lou discussed the new T10 Control and how to use the controls to solve comfort problems by balancing the heating system to provide even heating throughout a building.





The Delaware Valley Chapter's next meeting will take place on Monday, January 20 at 6:30 p.m. Click [HERE](#) for further details.

For more information about the Delaware Valley chapter, please visit delaware-valley.thinkoesp.org.



Jim Mahoney asked a question which prompted a brief discussion of electronic anode rods. Many of our knowledgeable members contributed their expertise to the conversation, one of the many reasons that the Chapter meetings are invaluable.

Congratulations to **Bob O'Rourke** who was the lucky 50/50 raffle winner.

Please join the Chapter on January 9 for the first meeting in 2019, at Casa Rina Restaurant in Thornwood at 6:30 p.m. Click [HERE](#) for further details.

Westchester Chapter

The Westchester Chapter was fortunate to have **John Alexander** of Advanced Hydronics at its November meeting. John gave a comprehensive presentation on the features of Peerless Purefire Boilers covering outdoor sensing and venting options, including concentric vents, primary/secondary if desired, and radiant loop options. John also introduced the group to a whole house leak protection system by StreamLabs which protects against water damage by shutting off the water supply, saving catastrophic damage.



For more information on the Westchester Chapter, please visit heatcoolpros.org.

Lehigh Valley Chapter

The Lehigh Valley Chapter welcomed 24 members and guests to its December Meeting at the Copperhead Grille in Bethlehem, PA. **Alex Greene** of QHT Inc., reviewed QHT Inc. importation and distribution of Steel Panel Radiators since the 1990s under the Ecostyle model. The presentation included the benefits of panel radiation versus fin tubed baseboard. In addition, Alex also discussed sizing and installation of panel radiation in retrofit situations.



The Chapter's January meeting will take



Front, **Bruce Graham**; left, **Anthony Reikow**; right, **Barb Yeskey** and **Dave Thomas**

place on Wednesday, January 8 at Copperhead Grille in Bethlehem, PA at 6:30 p.m.

Click [HERE](#) for further details.

For more information on the Lehigh Valley Chapter, please visit <http://www.lehigh-valley.thinkoesp.org>.



Mid-Atlantic Chapter

The Mid Atlantic Chapter had a ball at its annual holiday party. Thirty members and their significant others got into the holiday spirit at the Olive Grove Restaurant in Baltimore. Thank you to the vendors for donating the great door prizes and to the Bar sponsors; Beckett, Columbia, Ferguson and Chesapeake.



The Chapter invites you to attend its January 14 meeting at Bellissimo's in Finksburg. Please click [HERE](#) for further details.

For more information on the Mid-Atlantic Chapter, please visit masma.org.

Southeast PA Chapter

In November, the Southeast PA Chapter met at its new meeting location, Scooters Restaurant and Bar in Lititz. **Lou Ortiz** of Carlin Combustion spoke to the nine attendees on the Carlin Burner snorkel. The snorkel is designed to bring air into oil burners in a confined space application.



Please join the Chapter on Tuesday, January 28 for its next meeting at 6:30 p.m. at Scooters. Click [HERE](#) for further details.

For more information on the Southeast PA chapter, please visit <http://www.southeastpa.thinkoesp.org>.



Garden State Chapter



The Garden State Chapter held its annual holiday party at Libretti's Restaurant in Orange last month. The Chapter welcomed 35 members and guests, including eight special OESP guests from Team Connecticut. Everyone enjoyed the delicious food and the comedic wit of **Ross Bennett**.



In keeping with the holiday spirit, the Chapter held its annual fundraiser for Toys For Tots and collected several boxes of toys. Team Connecticut generously donated \$1,000 to the charity drive.



The Chapter's January meeting will take place on January 15 at 6:30 pm at Libretti's. Please Click [HERE](#) for further details.

For more information on the Garden State Chapter, please visit gardenstate.thinkoesp.org.

Paul Cuprewich & his elves shopping for Toys for Tots with the donations from Team CT and the South Jersey Chapter.

Save the Date!

Thank you to OESP Sponsors of the EEE who have already committed their support.

EE ASTERN ENERGY 2020 EXPO

WHERE ENERGY & COMFORT MEET

Mohegan Sun
May 27-29, 2020
Uncasville, CT

Planning for the fifth-annual Eastern Energy Expo is underway and sponsor/exhibitor registration is now open! Click [HERE](#) for sponsorship information.

The Exhibit Hall is nearly 60 percent sold. Don't delay in booking your booth!

Call us at 888-552-0900 with questions about sponsoring or exhibiting.

[Book your booth today!](#)

You can now book your hotel room. Click [HERE](#) for details.

EE ASTERN ENERGY 2020 EXPO

WHERE ENERGY & COMFORT MEET



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Beckett

Opening Reception
Drink Sponsor



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OESP Needs You! [Email us](#) to get involved

We encourage you to invite a friend or colleague to come to a meeting! Our goal is not only to increase our membership but to engage those members we have. We believe this goal is achievable; we just need your help to spread the word about the enormous value of membership.

If you're a member and it's been more than 6 months since you attended a chapter meeting, we invite you to attend your next one for FREE!

Just RSVP to the chapter so they know to count you in for dinner and have a great time ON US!

If you're a new member and have never been to a meeting, we invite you to attend your first meeting for FREE! Again, just RSVP to the chapter and enjoy! We feel very strongly that the chapters provide incredibly valuable meetings and we want you to experience that too!

The OESP membership committee is working hard under the strong leadership of **George Fantacone**. We invite you to join us in our efforts!

Contact the OESP management office at 888-552-0900 or email us at Istrug@thinkoesp.org and let us know that you're interested in helping out.

**Thank you Corporate
Members**

Message from the Executive Director

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email **Lisa Strug** at lstrug@thinkoesp.org.

Advanced Fuel Solutions
B.J. Terroni Co.
Bell & Gossett (A Xylem brand)
Bender HVAC
Bradford White Corp.
Carlin/Hydrolevel
CC Controlled Combustion Inc
Consumer Focus / ServicEdge
Digital Dispatcher, LLC
ECR International
EDOS, INC.
E-Instruments
Emerson Swan
Energy Kinetics
Field Controls Co.
Fluid Industrial Associates
Fuel Ox
F.W. Webb
General Filters
Grundfos
Laars Heating Systems
Mitsubishi Electric
NEFI
New Yorker Boiler
NTI - USA
PA Petroleum Assoc
PB Heat, LLC
Powderhorn Agency
QHT, Inc.
R.W. Beckett Corp.
Rathe Associates
Resideo
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Sid Harvey
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TACO, Inc.
Testo Inc.
Thermo Pride
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Toyotomi USA, Inc.
Universal Supply Group
Venco Sales
Weil-McLain
Wohler USA, Inc.
Wymbs, Inc.
Z-Flex US, Inc

by [Lisa Strug](#)



Happy New Year! I hope that you and your families had a wonderful holiday season.

I am happy to report that we had a great start to dues collection for 2020. If you have not paid yet, please provide payment promptly to remain a member in good standing.

Invoices will go out one last time for this year, both electronically and by mail. If you are ever unsure of the authenticity of an email from OESP, please contact Association HQ to inquire. We are happy to check for you, verifying before you click. If you have an issue retrieving your invoice, please let us know and we will resend it.

Corporate Members: many of you have already recommitted your support for 2020. You will continue to see your corporate name displayed prominently in issues of the *OESP News*, like this edition, and in the print issues as well. And don't forget to check out your promotional sign at the EEE. We thank you for your continued support.

It is companies like these that provide speakers for chapter meetings, donate generously to Oil Heat Cares and serve on local chapter boards around our region. The next time you are looking to do business, check our list of corporate members and consider supporting them to thank them for their involvement in OESP.

And speaking of supporters, we would like to express our appreciation to our loyal and generous advertisers for their continued support this upcoming year, now the fourth year of the *OESP News*. They are: **Beckett, Taco, Suntec Industries, Wohler, Sid Harvey, General Filters** and **Carlin/Hydrolevel**. We are also proud to welcome **Roth** as an annual sponsor in 2020!

Not on this list? Your company could be in the next issue of this widely-read newsletter. Contact us to find out how.

Do you have a friend or colleague that would benefit from membership in OESP? Bring them along to meeting in early 2020. This is our busy heating season, but it is also the season that training is more important than ever. Our mission is education; we are always looking to grow our great association and educate the next generation.

OESP is always seeking new and engaged members who are interested in making a lasting difference in their career and this great association. One of the ways is by providing networking opportunities to help grow your business.

Members!

OESP is pleased to welcome the following new members who joined last month. We look forward to seeing you at our future meetings!

Robert Collins
Lennie DeAngelo
Tyler Nelson
William Scheiner
Ed St. Jean
Kyle Tasse

OESP Local Chapters

Looking for a local chapter meeting?

So much is going on at OESP - don't miss out! View our [Calendar](#) now!

Click [HERE](#) to find a local chapter near you.

Click [HERE](#) to view recent photos of chapter meetings on Facebook.

OESP 2020 Dues

OESP 2020 invoices have gone out. Please check your inbox.

If you need a copy of your invoice, please contact Lisa Strug at OESP HQ at lstrug@thinkoesp.org.

Everyone wants to work with people they know and trust, so get involved in your local chapter and experience the difference it will make for you. Please contact Association HQ or your local chapter president to learn how you can make a bigger difference in 2020.

The Spring BOD meeting is right around the corner. Join us at Mohegan Sun in Uncasville, CT March 27-29, 2020. We'll get a preview of the beautiful space we'll be using for the Eastern Energy Expo and spend some time in both the new Earth Expo Center and the Uncas Ballroom area. Click [HERE](#) for details, event registration and hotel room reservations. The deadline to reserve your hotel room is Friday, March 6 – don't delay!

We are counting down the days until the Eastern Energy Expo in May. I am pleased to report that the exhibit hall continues to fill up daily; it is already more than 60 percent full! This is excellent news and a testament to the strength of our combined trade show that after three years has a strong reputation as the premier event for the energy and comfort industries. Click [HERE](#) to reserve your hotel room now.

I would like to highlight the OESP sponsors already committed to joining us at the EEE: **Taco, R.W. Beckett, Weil-McLain, Carlin/Hydrolevel, F.W. Webb, Rinnai, Resideo** and **Bosch**. We thank them for the generous support and look forward to working together in the coming year.

Sponsorships are still available and there are many exciting ways to get involved. Click [HERE](#) for the sponsorship prospectus, with your company's name in front of the best and brightest in the industry.

Details will be available on our website soon to nominate deserving winners for the OESP prestigious industry awards. Applications are now being accepted for the Dave Nelsen Scholarship as well. Sponsorships are available for scholarship recipients; your company can truly make a difference in the life of a future service manager. Contact us for information.

On behalf of **Jonathan Jaffe, Meredith Levy** and the rest of the OESP management team, it continues to be a pleasure to serve the association. Happy New Year!

Is your business *getting the message out?*

Take advantage of new opportunities to get more deeply involved with OESP. **New Corporate Packages include:**



- Advertisements in printed and mailed newsletters
- Your ad on our website
- Your logo in our email blasts
- Sponsor message in newsletter
- Media coverage of your sponsorship
- Recognition at the EEE Awards banquet
- And *much more!*

Please contact **Lisa Strug** in the association office to ensure that you are getting the best possible exposure for your company. Call us at **888-552-0900** or email at lstrug@thinkoesp.org.

OESP | lstrug@thinkoesp.org | thinkoesp.org

