

OESP News



Oil & Energy Service Professionals

This Issue of the OESP News is sponsored by:



March 2020



OESP members traveled from New Jersey, Connecticut, Massachusetts, New York, and Pennsylvania to bid a touching farewell to OESP President **Ralph Adams** during a memorial service held March 7 at a Catonsville, MD church near Ralph's

home.

The 90-minute service was attended by family and friends from far and wide, as mourners sang hymnals and approached the microphone to share stories about Ralph. He was remembered as a devoted son, husband, brother, father and friend, who was always happy to pitch in to help.



Ralph was also remembered for his brilliance. His mother recalled how he could fix a hopelessly broken lawn mower when he was just 11 years old; others talked about his passion for motorcycles and eagerness to help others



embrace the open road. Others talked about how Ralph embraced education, always eager to impact wisdom and selflessly help others succeed and grow.



Your logo could be here!

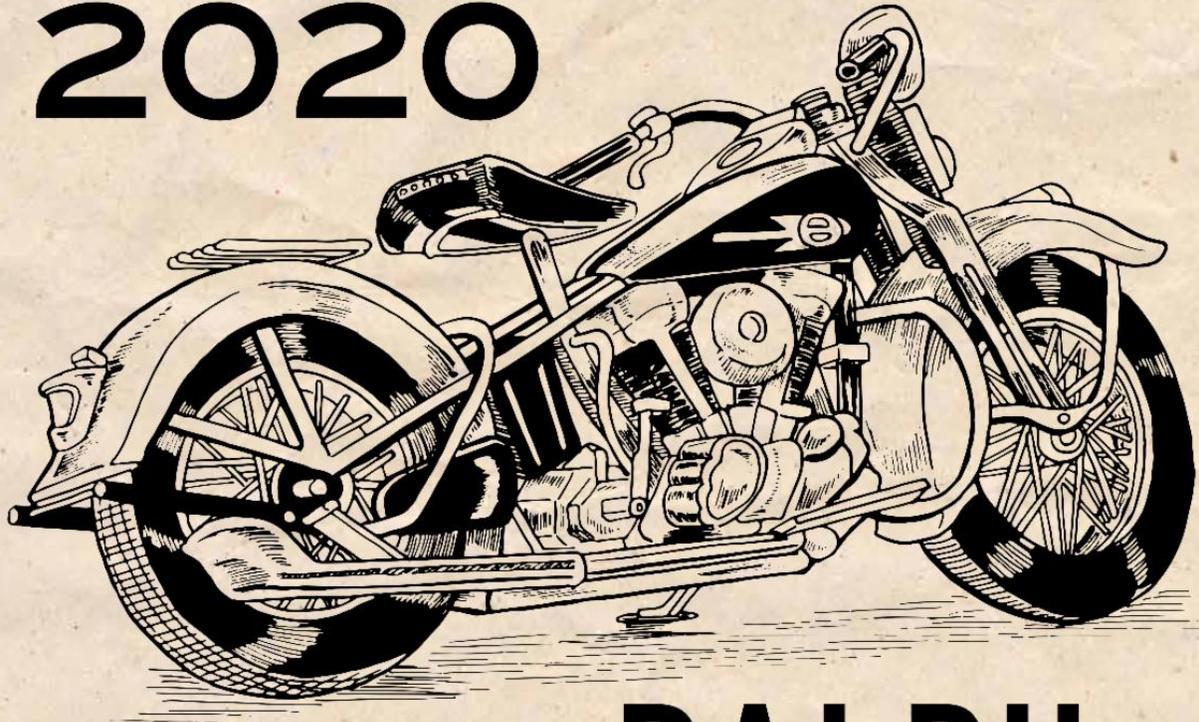
OESP has all new opportunities for your company to get in front of the best and brightest in the industry.

Email lstrug@thinkoesp.org for more information or call 888-552-0900.



The service was followed by a meal in the social hall that OESP was proud to help sponsor, as poignant stories about Ralph filled the late afternoon and certainly will continue at OESP events throughout the region this spring.

CARE TO RIDE 2020



RIDE FOR **RALPH**

Monday, May 18, 2020
Uncasville, CT

IN LOVING MEMORY
Ralph C. Adams III
1960 - 2020

MOTORCYCLE • BICYCLE • RUN • WALK

For more information on Oil Heat Cares or to start an online fundraising campaign, please visit

 WWW.OILHEATCARES.COM

all proceeds benefiting
OIL HEAT CARES
a 501(c)(3) organization



**The OESP Spring BOD
Meeting - March 27-29**

**Now Accepting Applications for the
Dave Nelsen Scholarship, Dan
Holohan Grant & Industry Awards**

OESP is now accepting applications and nominations for the **Dave Nelsen Scholarship**, **Dan Holohan Grant** and various **industry awards**.



The Spring 2020 Board of Directors meeting will take place Saturday, March 28, 2020 at 9:00 a.m. (**Note new time**) at Mohegan Sun in Uncasville, CT, home of the 2020 Eastern Energy Expo.

Come for a preview of this beautiful venue before the EEE!

Hotel room rate: \$159/night including breakfast (You must reserve in our block to have your breakfast included.)

Our room block is expired. If you have not reserved your room, contact us at lstrug@thinkoesp.org and we will try to get you in.

Click [HERE](#) for a tentative agenda and to register online.

Thank you Corporate Members

Thank you to all our Corporate Members for your continued support. If you are interested in learning more about a corporate membership, please call the office at 888-552-0900 or email **Lisa Strug** at lstrug@thinkoesp.org.

Advanced Fuel Solutions
B.J. Terroni Co.
Bell & Gossett (A Xylem brand)
Bender
Bradford White Corp.
Carlin/Hydrolevel
CC Controlled Combustion Inc
Consumer Focus / ServicEdge
Digital Dispatcher, LLC
E Instruments by Sauermann
ECR International
EDOS, INC.

Recipients of the Dave Nelsen Scholarship and Dan Holohan Grant will be notified in April and invited to attend the OESP banquet which will take place during the 2020 EEE Conference. Industry Awards will be announced at the banquet.

DAVE NELSEN SCHOLARSHIP



OESP's Dave Nelsen Scholarship Program was established in 1999 to provide scholarships to students interested in pursuing their careers in the energy service industry.

Since 1999, more than \$300,000 in awards have been presented. To be considered a candidate, applicants are required to write a 500-word essay telling the committee about themselves, including their background that has prepared them for the success in their chosen field of study. Each year we receive many applications that are reviewed by our dedicated scholarship committee.

Applicants, please click [HERE](#) for eligibility requirements and to download an application. The deadline to apply for a scholarship is Thursday, March 13, 2020.

DAN HOLOHAN GRANT



The Dan Holohan Grant is available to instructors at either HVAC colleges or technical high schools that want to continue their education or purchase needed tools or books for the classroom. Click [HERE](#) for eligibility requirements and to download an application.

Emerson Swan
Energy Kinetics
Field Controls Co.
Fluid Industrial Associates
Fuel Ox
F.W. Webb
General Filters
Grundfos
Laars Heating Systems
Mitsubishi Electric
NEFI
New Yorker Boiler
NTI - USA
PA Petroleum Assoc
PB Heat, LLC
Powderhorn Agency
QHT, Inc.
R.W. Beckett Corp.
Rathe Associates
Resideo
Riello Burners of NA
Rinnai
Roth, USA
Shiple Energy
Sid Harvey
Slant/Fin
Spilltech
Suntec Industries
TACO, Inc.
Testo Inc.
The Granite Group
Thermo Pride
Torrington Supply
Toyotomi USA, Inc.
Universal Supply Group
Venco Sales
Weil-McLain
Wohler USA, Inc.
Wymbs, Inc.
Z-Flex US, Inc

INDUSTRY AWARDS



Lou Ehrich Award
Service Manager Award
Hugh McKee Award
Manufacturer of the Year Award
Dan Holohan Instructor of the Year

Please click [HERE](#) for eligibility requirements and submission instructions. The deadline to nominate for consideration is Monday, March 30, 2020.

Please note that the description for the Dan Holohan Instructor of the Year Award has been updated to read: **Actively teaches at a Vocational or Trade School or conducts training for a manufacturer.** The award is no longer limited to a vocational or trade school instructor.



DAVE NELSEN SCHOLARSHIP GOLF TOURNAMENT

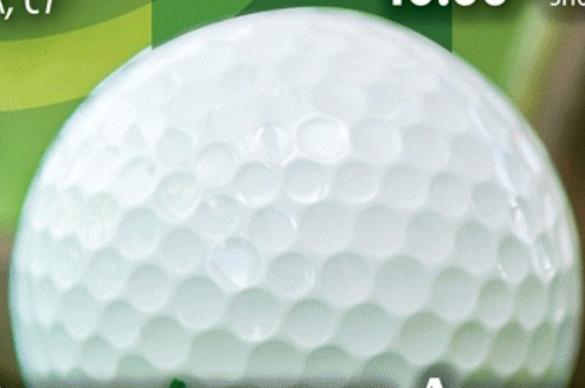
Elmridge Golf Course
229 Elmridge Road, Pawcatuck, CT

MAY 18, 2020
10:00^{AM} SHOTGUN START

Golfers: \$175 ea.
Foursomes: \$700

Register at:

 easternenergyexpo.com



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Beverage Cart Sponsor
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Awards Cocktail Sponsor
\$750

Registration Sponsor
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Putting Green Sponsor
\$500

Tee Box Signs
\$200/ea

For more information contact **Lisa Strug** at (888) 552-0900 or lstrug@thinkoesp.org
All proceeds to benefit the Dave Nelsen Scholarship Fund

Chapter News

Bucks Mont Chapter

The Bucks-Mont Chapter held its January meeting at Tom Antonelli Supply in Bristol, PA. **Bruce Graham** of Carlin/Hyrdolevel was the guest speaker. Bruce held the attention of more than 25 members and technicians with information and humor on the Universal Line of Controls. Everyone went home with a

smile and a head full of new knowledge.



The Chapter's next meeting will take place on Wednesday, March 11 at 6:30 p.m. at American Legion Post #10 in Ft. Washington. Please click [HERE](#) for details.

For more information on the Bucks-Mont Chapter, please visit bucks-mont.thinkoesp.org.

Westchester Chapter



The Westchester Chapter had a great turnout at its meeting last month to hear **Chad Leland**, Sales Manager, Wallace Eannace Associates, present on his company's line of products, primarily the Lochinvar product line. Chad's presentation was very educational and was exactly what our attendees require to stay abreast of our industry's need to offer the very latest in technology. We had a large turnout and the information gained by our members was greatly appreciated.



For more information on the Westchester Chapter, please visit heatcoolpros.org.

Lehigh Valley Chapter

The Lehigh Valley Chapter welcomed ROI representatives, **Roger Prevost** and **George Agentis**, to its February Meeting at the Copperhead Grille in Bethlehem, PA. Nineteen members and guests enjoyed a great meal and learned about the application and installation of innovative Centrotherm Flue Products.



Left to right: **Bruce Graham** - Carlin Combustion Technology, **Pippy Ostrow** - FW Webb , (hidden) **Ron Duch**- Apgar Oil, **Seth Bellio** - Bellio Plumbing



Presenter **Roger Provost** - ROI Marketing

Roger and George reviewed the product line, commenting on the ease of installation, advantages of lighter weight components, and offered tips for correct installation.

For more information on the Lehigh Valley Chapter, please visit <http://www.lehigh-valley.thinkoesp.org>.

Rhode Island Chapter



An energetic group attended the Rhode Island Chapter's February meeting to hear from **Rick Pothier** from EDOS. The group enjoyed Rick's presentation on new products from Resideo, in which he explained product features, tips, rebates and things to come. Rick also raffled off new zone panels to four lucky winners.

For more information on the Rhode Island Chapter, please visit rhode-island.thinkoesp.org.

Southeast PA Chapter

In February, the Southeast PA Chapter met at Scooters Restaurant and Bar in Lititz. **Rick Souders** of Nu-Calgon gave an instructive presentation to the 13 attendees on Nu-Calgon's line of Heat Pump, Air Conditioning, and Mini Split coil cleaners designed to help maintain efficiency and performance. The group especially enjoyed Rick's "Coil Cleaning Products 101" to help techs determine what products are best suited for different metals being cleaned.

Please join the Chapter on Tuesday, March 24 for its next meeting at 6:30 p.m. at Scooters. Click [HERE](#) for further details.



Left to Right: **Steve Schwanger** - Schwanger Bros., **Tim Jackson** - Rhoads Energy, **Carl Mellinger** - B G Mellinger and Sons, Inc.

For more information on the Southeast PA chapter, please visit <http://www.southeastpa.thinkoesp.org>.

Long Island Chapter



The Long Island Chapter welcomed 52 members and guests to its February meeting. **Dino Pioli**, Eastern Region Sales Manager of Spirotherm, manufacturer of Spirovent air separators, discussed the negative effect that entrained air has on hydronic systems. **Ray Hart** gave a brief talk about his experiences with bioheat and extended an invitation to all to tour his facilities to learn more about it.



Please join the Chapter on March 26 at 6:30 p.m. at the Holiday Inn in Plainview, NY. Please click [HERE](#) for details.

For more information on the Garden State Chapter, please visit gardenstate.thinkoesp.org.

CT Valley Chapter

Last month, 21 members and guests of the Connecticut Valley Chapter gathered at Portofino's Restaurant for an educational

presentation by **Kareen Belin** of Cavagna. Kareen discussed Cavagna's valves, regulators and meters for the gas industry.

The Chapter's April meeting will take place on Thursday, March 19 at 6:30 p.m. at Portofino's Restaurant in Kensington, CT. Please click [HERE](#) for details.



For more information on the Bucks-Mont Chapter, please visit bucks-mont.thinkoesp.org.

Eastern CT Chapter

Last month, the Eastern CT Chapter welcomed 22 members and guests to its monthly meeting. **Cory Cosgrove** of Dan Davis Sales covered a broad range of topics including expansion tank basics, a review of low water cut off programming and functionality as well as a new product review of Carlin's (CAP) combustion air proving system for Carlin burners.

The Chapter's March meeting will take place on Tuesday, March 17 at 6:30 p.m. at Norwich Holiday Inn. Please click [HERE](#) for further details



For more information on the Eastern Connecticut chapter, please visit: <http://www.eastern-ct.thinkoesp.org>.

Northeast MA Chapter

In February, 19 members and guest joined the Northeast MA Chapter to welcome **Russell Alphonse** of Dan Davis Sales and **Rosemarie Bartchak** of Boyertown Furnace. Dan gave a presentation on the NRG Max universal oil burner control. This control replaces many warm air furnace controls in use now on most furnaces.

Rosemarie and Russell answered many questions from the group and were very knowledgeable about their products. Many thanks to both for a great presentation.



Please check the [OESP Calendar](#) for upcoming meetings and events.

Registration Now Open!



**Join us in Uncasville, CT
for the Fifth Annual Eastern Energy Expo
May 17-20, 2020**

Visit www.easternenergyexpo.com

Planning for the fifth-annual Eastern Energy Expo is going strong!
Registration is now open! Click [HERE](#) for sponsorship information.

The Exhibit Hall is 85 percent sold. Don't delay in booking your booth!
Limited outdoor space remains!

Call us at 888-552-0900 with questions about sponsoring or exhibiting.

[Register today!](#)



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Technical Education Sponsors



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OESP Needs You! [Email us to get involved.](#)

We encourage you to invite a friend or colleague to come to a meeting! Our goal is not only to increase our membership but to engage those members we have. We believe this goal is achievable; we just need your help to spread the word about the enormous value of membership.

If you're a member and it's been more than 6 months since you attended a chapter meeting, we invite you to attend your next one for FREE!

Just RSVP to the chapter so they know to count you in for dinner and have a great time ON US!

If you're a new member and have never been to a meeting, we invite you to attend your first meeting for FREE! Again, just RSVP to the chapter and enjoy! We feel very strongly that the chapters provide incredibly valuable meetings and we want you to experience that too!

The OESP membership committee is working hard under the strong leadership of **George**

Message from the Executive Director

by [Lisa Strug](#)



We are all coming to grips over the tremendous loss that our association and industry are facing with the passing of OESP National President **Ralph Adams**. Ralph was passionate, knowledgeable and loved his "brothers" in OESP like no other. He was a great man taken

much too early, just a few months shy of his sixtieth birthday. We will miss him terribly.

We will pay tribute to Ralph at the Eastern Energy Expo at Mohegan Sun in Uncasville, CT. We hope you will join us as we share stories about Ralph and raise a glass in his memory.

Onto some business matters:

If you haven't signed up yet for the spring board meeting or Saturday night dinner, please click [HERE](#) to register.

As you know, membership in OESP provides you with invaluable connections to our industry as well as endless opportunities for networking and training. The association depends on its members to keep the wheels turning. Paper invoices were mailed about a month ago for those who did not reply to the emailed version. If you receive your invoice by mail, please provide us with your email address so that we can send it that way in the future.

Fantacone. We invite you to join us in our efforts!

Contact the OESP management office at 888-552-0900 or email us at lstrug@thinkoesp.org and let us know that you're interested in helping out.

Welcome New OESP Members!

OESP is pleased to welcome the following new members who joined last month. We look forward to seeing you at our future meetings!

**Bruce Bartlett
Richard Clark
Matt Crean
Steven Dalton
Joe Denitto
Dan Ferrara
David Gooding
Mark Inderdohnen
Chad Leland
Tom Leonetti
Eric Mamonas
David Middleton
Luke Scally
Carl Schwank
Amela Smajlovic
Steve Vogel**

OESP Local Chapters

Looking for a local chapter meeting?

So much is going on at OESP - don't miss out! View our [Calendar](#) now!

Click [HERE](#) to find a local chapter near you.

Click [HERE](#) to view recent photos of chapter meetings on Facebook.

OESP 2020 Dues

For those who have not paid their dues online, OESP 2020 invoices

For those who have not had a chance to renew, please expect to hear from your chapter's membership chair in a few weeks. Also, please provide updated information so that we can send your invoice promptly. If you have questions, please contact me at lstrug@thinkoesp.org or 888-552-0900.

I invite you to take note of the Corporate Partners who have once again graciously agreed to support OESP as 2020 annual sponsors – **Taco, R.W. Beckett, Suntec Industries, Carlin/Hyrdolevel, General Filters, Wohler, and Sid Harvey.** And I am proud to welcome **Roth** and **Weil-McLain** as new Corporate Partners for 2020. We welcome you and appreciate your support. You will see their logos in this issue and you'll see OESP happily promote them at every turn.

If you want your company to join them as a Corporate Sponsor, please contact OESP headquarters for more information on special packages. We will be very happy to hear from you.

It is unbelievable to think, but the conference is right around the corner! Registration opened just a few weeks ago for EEE attendees and we are pleased to offer a full array of educational opportunities for the entire conference. Once again, registration features discounts to OESP members who want to register for the technical education track. This is just another way that your OESP membership pays off.

We will also be featuring a special program designed for students on Tuesday morning. First, we will present a Technical Career Center featuring a panel discussion of relevant topics for students. In the afternoon the trade show will be open and we will provide a customized floorplan of companies that will be the most relevant for students. We will also provide access to several free training classes that students may attend. If you are an instructor or administrator, please contact us at lstrug@thinkoesp.org for details.

Looking for a great outing at the EEE? You have two choices: First, the Care to Ride benefiting Oil Heat Cares will take place on Monday, May 18 leaving from Mohegan Sun. Click [HERE](#) for the online fundraising app. Second, the Dave Nelsen Golf Outing will also take place on Monday, May 18 at the Elmridge golf course as a fundraiser for the scholarship fund.

Sponsorships are available. Please check with your company to see if you can lend support to the future of the industry (and have a lot of fun in the process.) Click [HERE](#) for available sponsorships.

OESP is also seeking support for the very important Dave Nelsen Scholarship fund. This scholarship fund has provided more than \$300,000 in financial aid to students pursuing careers in the oil and energy field. Thank you to our early sponsors: **Beckett, SCPEA, the NYC and Westchester Chapters** and **Carlin/Hydrolevel** and **the New Haven Chapter** for

have been mailed.

If you need a copy of your invoice, please contact Lisa Strug at OESP HQ at lstrug@thinkoesp.org.

Members not paid in full by March 31 will be dropped.

OESP Southeastern PA Chapter and Local Businesses Work Together to Help the Lancaster County Career and Technology Center



HVAC/R students at Lancaster County Career & Technology Center (LCCTC) Brownstown campus have a new, modern oil boiler to augment their training, donated by Energy Kinetics.

The donation was facilitated by the Southeastern PA chapter of OESP. **Brian Kiernan**, Territory Manager of Pennsylvania, Virginia, and DC, for Energy Kinetics, and **Scott Ansel** of Meyer Oil Company, Cleona, PA, and president of the Southeast PA Chapter of OESP participated in the donation.

Click [HERE](#) to read more.

their generous support of this worthy cause.

You can also book your hotel room now, so don't delay. Click [HERE](#) for reservation details.

You won't want to miss the OESP opening reception being held on Monday, May 18 in conjunction with the EEE Hospitality night. It will be held in the beautiful Uncas ballroom at Mohegan Sun and promises a night of good food, drinks and networking. And, of course there's the not-to-miss annual awards banquet where we will honor our own who have worked so hard on our behalf, and we will also honor some exceptional future members of our industry.

OESP is accepting applications for these very important awards. Details can be found on the OESP website. They include:

- The **Dave Nelsen Scholarship**. This award is for students pursuing an education in the oil and energy industry. Please submit applications no later than March 13, 2020. Click [HERE](#) for details.
- The **Dan Holohan Grant**. This award is for instructors at either HVAC colleges or technical high schools who want to continue their education or purchase needed tools or books for the classroom. Please submit applications no later than March 13, 2020. Click [HERE](#) for details.
- **OESP Annual Industry Awards**. It is up to our membership when it comes to nominating people for these awards. Please submit your nomination no later than March 30, 2020 Click [HERE](#) for details.

On behalf of **Jonathan Jaffe**, **Meredith Levy** and the rest of the OESP management team, thank you for the opportunity to serve this great Association, especially during this difficult time with Ralph's passing. We look forward to seeing many of you in Connecticut.

Thank you to OESP Sponsors of the EEE who have already committed their support.

EE ENERGY 2020 EXPO

WHERE ENERGY & COMFORT MEET



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- Your logo in our email blasts
- Sponsor message in newsletter
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- Recognition at the EEE Awards banquet
- And *much more!*

Please contact **Lisa Strug** in the association office to ensure that you are getting the best possible exposure for your company. Call us at 888-552-0900 or email at lstrug@thinkoesp.org.

OESP | lstrug@thinkoesp.org | thinkoesp.org

